

### REORGANIZATION & REGULAR SESSION MINUTES November 9, 2022

Chair Gene Concordia called the Reorganization and Regular Session of the Board of Trustees of Rowan College of South Jersey to order at 6:00 p.m. held in-person on the Gloucester Campus in the College Center building.

Meg Resue, Special Assistant to President and Board of Trustees, read the Open Public Meetings Act Statement: "In compliance with the 'Open Public Meetings Act' of the State of New Jersey, adequate notice of this meeting of the Rowan College of South Jersey Board of Trustees was provided by the forwarding of a notice on December 2, 2021 and October 26, 2022, to *The South Jersey Times*, and *The Daily Journal*, the Gloucester and Cumberland County Commissioner Directors, Education Liaisons, Administrators, and both campus college communities."

Meg Resue led the Pledge of Allegiance.

Roll call followed by Meg Resue:

### **Members Present:**

Ms. Lita Abele

Mr. Gene Concordia

Mr. Len Daws

Dr. Edward Geletka\*

Ms. Ruby Love

Mr. Ken Mecouch

Dr. Warren Wallace

Mr. Douglas Wills, Esq.

Dr. Frederick Keating, President, Ex-Officio

**Members Absent:** 

Ms. Ave' Altersitz

Ms. Jennica Bileci

Mr. Bob Bumpus

Rev. Dr. James Dunkins

Ms. Yolanda Garcia Balicki, Esq.

### **Advisor Present:**

Mr. Chris Gibson, Esq.

Chair Gene Concordia welcomed everyone present for the meeting, acknowledging seated

\*Currently non-voting member pending NJ Governor's confirmation.

representatives: GC College Assembly Chair, Ya Vanca Brooks, GC Faculty Senate Vice Chair Jen Hoxworth and GC Student Government Association (SGA) President, Jaeden McMurtry.

### Student, Employee and Community Recognition:

### Phi Theta Kappa (PTK)

Prior to the start of the Reorganization portion of the meeting Dr. Keating asked Judy Atkinson, VP Student Services to come up and introduce to the Board of Trustees the following Gloucester Campus Phi Theta Kappa (PTK) co-advisors and students for recognition. Attending was: Shawn Rutter & Alejandra Valencia (PTK co-advisors), and Dayna Cormaney (Chapter President). Mr. Rutter, with the Chapter President, discussed PTK's college project that was designed to promote environmental sustainability and via a

PowerPoint slide reviewed several partners they have enlisted to that aim (attachment). Dayna Cormaney, at Dr. Keating's request, provided the Board with her educational pathway history and her future plans.

### Student Government Association (SGA)

In addition to the SGA President, Jaeden McMurtry, Dr. Keating acknowledged and asked Diane Hare, SGA Advisor to talk about SGA, after which she briefly spoke about Executive Vice President Kailah Joy-Alford and Vice President, Tyler Belvin. SGA President Jaeden McMurtry then discussed various SGA projects currently underway.

### 2020-2022 Gloucester County Women of Achievement

Dr. Keating wanted to be sure to make the Board aware and to acknowledge with a shout-out that at the Gloucester County Women of Achievement ceremony held October 18th, four (4) women connected to the College received this designation. The recipients were Ms. Ruby Love, Vice Chair, RCSJ Board of Trustees, Dr. Patty Claghorn, Dean, RCSJ Business Studies, Dr. Susan Hall, Dean, RCSJ Nursing and Health Professions, Ms. Alice Smith, Director, RCSJ ACT, Career and Internship Services.

RCSJ Faculty Spotlight Initiative

The next recognition comes out of the Gloucester Faculty Senate and Dr. Keating invited Faculty Senate Vice Chair Jen Hoxworth to come up to present the faculty member to be spotlighted at this evening's meeting. Ms. Hoxworth introduced Dr. Christina Nase, Assistant Professor, Chemistry and provided a brief career biography of her accomplishments since she started at RCSJ in 2011. Dr. Nase highlighted and discussed a special project near and dear to her heart, the Women in STEM Academy that she established 5 years ago which today remains a very active student club on campus.

The reorganization of the Board of Trustees commenced at 6:34p.m.

### REORGANIZATION OF THE RCSJ BOARD OF TRUSTEES

### **Board Officer Nominations**

### Chair

Chair Gene J. Concordia appointed Dr. Frederick Keating as Acting Secretary and relinquished the Chair. Dr. Keating, as Acting Secretary, opened nominations for the position of Chair. Trustee Abele nominated Mr. Gene J. Concordia, seconded by Trustee Wills. Trustee Daws made a motion to close nominations, seconded by Trustee Mecouch. The motion to appoint Mr. Concordia as Chair was unanimously passed, with Mr. Concordia abstaining. Mr. Gene J. Concordia was declared Chair.

### Vice Chair

Chair Concordia opened the floor for nominations for the position of Vice Chair. Trustee Wills nominated Ms. Ruby Love, seconded by Trustee Mecouch. Trustee Love moved to close the nominations and Trustee Wills seconded the motion. The motion to appoint Ms. Love as Vice Chair was unanimously passed, with Ms. Love abstaining. Ms. Ruby Love was declared Vice Chair.

### Secretary

Chair Concordia opened the floor for nominations for the position of Secretary. Trustee Wallace nominated Mr. Len Daws, seconded by Trustee Mecouch. Trustee Wills moved to close the nominations and Trustee Love seconded the motion. The motion to appoint Mr. Daws as Secretary was unanimously passed, with Mr. Daws abstaining. Mr. Len Daws was declared Secretary.

### Treasurer

Chair Concordia opened the floor for nominations for the position of Treasurer. Trustee Wills nominated Mr. Kenneth Mecouch, seconded by Trustee Love. Trustee Love moved to close the nominations and Trustee Wills seconded the motion. The motion to appoint Mr. Mecouch as Treasurer was unanimously passed, with Mr. Mecouch abstaining. Mr. Kenneth Mecouch was declared Treasurer.

On the recommendation of the Board, Trustee Wills made a motion, seconded by Trustee Love approving the reorganization items as listed below (resolutions attached as noted):

### Professional Appointments (resolutions attached)

- 1. Garrison Architects architectural services
- 2. Bryson & Yates Consulting Engineers LLC-civil engineering services
- 3. Angelini, Viniar and Freedman, L.L.P. construction legal services
- 4. Greyhawk Construction Managers & Consultants construction manager services
- 5. Archer & Greiner P.C.- general legal services
- 6. Brown & Connery L.L.P. labor related legal services

### Establishment of Meeting Dates, Location and Times

DATE	LOCATION	TIME
Tues., 12/13/2022	GC - Cafeteria Annex, College Center	6 p.m.
Tues., 1/10/2023	GC - Cafeteria Annex, College Center	6 p.m.
Tues., 2/14/2023	CC - Luciano Conference Center	6 p.m.
Tues., 3/14/2023	GC - Cafeteria Annex, College Center	6 p.m.
Tues., 4/11/2023	CC - Luciano Conference Center	6 p.m.
Tues., 6/13/2023	GC - Cafeteria Annex, College Center	6 p.m.
Thurs., 7/27/2023	GC - Cafeteria Annex, College Center	6 p.m.
Tues., 9/12/2023	GC - Cafeteria Annex, College Center	6 p.m.
Tues., 10/10/2023	CC - Luciano Conference Center	6 p.m.
Tues., 11/14/2023	GC - Cafeteria Annex, College Center	6 p.m.

GC – Gloucester Campus CC - Cumberland Campus

### **Designation of Contracting Agents**

1. **Dr. Frederick Keating**, President, **Dominick Burzichelli**, VP & Chief Operating Officer, **Cheryl Lewis**, Chief Executive Officer, Financial Services and **Edward Meyers**, Controller, College Services.

### **Designation of Official Newspapers**

1. South Jersey Times and the Daily Journal

<sup>\*</sup>All Seminars and committee meetings scheduled as necessary.

At 6:39 p.m. the Regular Meeting of the Board commenced.

### REGULAR SESSION MEETING OF THE RCSJ BOARD OF TRUSTEES

### PRESIDENT'S REPORT

### Gloucester County Workforce Development Board

Dr. Keating presented and discussed the Memorandum of Understanding between the Gloucester County Workforce Development Board and RCSJ-Gloucester Campus, after which he indicated that his hope is that the Trustees would take action to approve.

On the recommendation of the President, Trustee Love made a motion, seconded by Trustee Daws, unanimously approving the Memorandum of Understanding between the Gloucester County Workforce Development Board and RCSJ-Gloucester Campus. (attached)

### **Post-Pandemic College**

Dr. Keating, under the second topic of the Post-Pandemic College, discussed the College's plan for Enrollment Management with "Targeted Recruitment". The recruitment targets include an expanded capture of students in the following categories: traditional students, non-traditional student and students recaptured from Rowan University using a variety of strategic methods. Dr. Keating explained the make-up of the President's Enrollment Management Advisory Committee which includes the Vice President, Student Services, Executive Director, Recruitment, Director, Recruitment, Traditional and Non-traditional Advisory Coaches, Institutional Research, Internships and Career Planning, and the Special Assistant to the President, Communications and Marketing (branding). (see attached)

### ACCEPTANCE OF MINUTES

The September 22, 2022 Regular Session Meeting minutes were approved as published.

### **FINANCE**

In Mr. Nick Burzichelli absence, **Dr. Jim Piccone**, Vice President/CAO, presented the financial statements as listed below.

<u>Informational Item:</u> Combined RCSJ Financial Statements and separate campus statements for the month ending June 30, 2022 and FY2023 through September 30, 2022. (attached)

### PLANNING/FACILITIES

In Mr. Nick Burzichelli absence, **Dr. Jim Piccone**, Vice President/CAO, presented the items listed below.

<u>Informational Item</u>: Campus Safety Crime Statistics Report – Rowan College of South Jersey Campus Safety Crime Statistics for September 2022 for both campuses (attached).

On the recommendation of the President, Trustee Wills made a motion, seconded by Trustee Wallace, approving the following items 1 through 8: (resolutions attached)

- 1. Memorandum of Understanding: Cumberland County Campus Educational Foundation
- 2. Contract Agreement: Blackbaud Inc.
- 3. Contract Agreement: Brian S. Owens Sr. Building Company (Gloucester)
- 4. Contract Agreement: Central Jersey Equipment (Gloucester)

- 5. Contract Agreement: Exley's Landscape Service
- 6. Contract Agreement: UGI Energy Services (Cumberland)
- 7. Contract Agreement: UGI Energy Services of Wyomissing, PA (Gloucester)
- 8. Contract Agreement: AwardSpring LLC

### PERSONNEL

On the recommendation of the President, Trustee Love made a motion, seconded by Trustee Daws, unanimously approving the Personnel Actions as presented: (documents attached)

1. Personnel Actions for the RCSJ Gloucester and Cumberland Campuses

### ACADEMIC SERVICES

**Dr. Brenden Rickards**, Vice President, Academic Services went over and explained the items for action as listed below.

On the recommendation of the President, Trustee Mecouch made a motion, seconded by Trustee Abele, approving the following items 1 through 14: (resolutions attached)

- 1. Apply & Upon Approval, Accept Funding: GC Community Work Experience Program
- 2. Approve: Shared Service Agreement with Gloucester County Gloucester County Shelter Spay & Neuter Clinic operation
- 3. Apply & Upon Approval, Accept Funding: AmeriCorps Senior Programs Gloucester
- 4. Apply & Upon Approval, Accept Funding: Community Collaborative Learning Funds Grant Cumberland
- 5. Apply & Upon Approval, Accept Funding: Cumberland County Cultural and Heritage Commission-Clay College
- 6. Apply & Upon Approval, Accept Funding: Community College Opportunity Grant (CCOG) Student Success Incentive Funding
- 7. Accept Funding: Educational Opportunity Fund (EOF) Cumberland Campus
- 8. Accept Funding: Educational Opportunity Fund (EOF) Gloucester Campus
- 9. Apply & Upon Approval, Accept Funding: Gary Sinese Foundation's First Responder Grant
- 10. Apply & Upon Approval, Accept Funding: from the NJ Dept. of Human Services Div. for the R.S.V.P. Senior Corps MIPPA Grant-Gloucester
- 11. Apply & Upon Approval, Accept Consortium Funding: National Science Foundation-Advanced Technical Education (NSF-ATE) Grant
- 12. Approve 2-year agreement & Accept Sub-awardee Funding: Princeton University NSF Engines Type-1 Grant Program
- 13. Apply & Upon Approval, Accept Funding: NJ Workforce Innovation and Opportunity (WIOA) Title II Grant Cumberland
- 14. Apply & Upon Approval, Accept Funding: New Jersey Workforce Innovation and Opportunity (WIOA) Title II Grant Gloucester

### STUDENT SERVICES

Judy Atkinson, Vice President, Student Services as a supplement to Dr. Keating's report on Enrollment Management, added that the reimaging of Student Services post-pandemic encompasses the re-evaluation the processes of enrollment, recruitment, advising and retention of students. This has been a very large collaborative effort between Academic Services, IT and

Marketing and Ms. Atkinson noted the new ERP system will be a very powerful tool in this effort.

Ms. Atkinson also noted that RCSJ-Gloucester would be hosting the Gloucester County Veterans ceremony to be held Friday, November 11th and that this year there will be a student veteran from each RCSJ campus recognized at the event.

### **BRANCH CAMPUS**

**Dr. Jim Piccone**, Vice President/CAO, Branch Campus reviewed several grants that the Grants Office has either submitted or are currently preparing. Two recently submitted grants (ELF& HEFT), if awarded, would provide funding for new technology in the Science building and funding to expand the Nursing building. The Grants Office is currently working on a large NSF grant, Racial Equity in STEM Education. Two other grants being prepared are an NJEDA Offshore Wind Workforce Development grant and a U.S. Department of Labor grant for potential funding to expand the nursing program on both campuses.

Dr. Piccone mentioned the success of the Nursing Lab Ribbon Cutting and noted that the Health Profession expansion was dedicated to Paula Ring who was described as a very dynamic person who has contributed a lot over the years to College, as well as the community in Cumberland County. Ms. Paula Ring spoke at the ceremony and was appreciative of the recognition.

### INNOVATION & TECHNOLOGY

**Josh Piddington**, Vice President/CIO, Innovation & Technology discussed what the College was doing during Cyber Security Month to safeguard the account credentialing of students, faculty and staff from the two (2) most prevalent cybercrimes in the education arena, phishing and ransomware. Staff has been provided with phishing awareness training and the College has successfully implemented 2-factor authentication across both campuses.

**Chair Concordia** asked for comment from the Faculty Senate and College Assembly Representatives.

Jen Hoxworth, GC Faculty Senate Vice Chair said she was happy to be back in-person and enjoyed having the return of Student Recognition.

Ya Vanca Brooks, GC College Assembly Chair introduced herself, and identified by name the other executive leadership members, Elaine Dean, Vice Chair and Lisa Ford, Secretary. Ms. Brooks shared four (4) collaborative initiatives in support of the College:

- 1. Assembly approved by vote: Common meeting times to be effective fall 2023 Monday and Wednesdays, 2pm to 3:20pm; and
- 2. Desire to work with HR and administration on Professional Development Day to include more topics of interest to staff; and
- 3. It was decided between the Faculty Senate leadership and the College Assembly leadership to establish volunteer liaison positions to attend each groups' meetings to

- have a voice and to work collaboratively to avoid work redundancy and to stay in line with the strategic goals of the College; and
- 4. The executive leadership of the College Assembly and the Faculty Senate have agreed to meet together once in spring 2023 and once in fall 2023 and once together collaboratively for each of those semesters with Dr. Keating.

### **PUBLIC PORTION**

Chair Concordia asked Public comment: No comments were received.

Chair Concordia thanked everyone for coming and indicated how pleased the Board is to have the energy of our students back at the meeting. He wished everyone a nice holiday.

### **ADJOURNMENT**

At 7:37 p.m., Trustee Wills made a motion, seconded by Trustee Love. The motion was unanimously approved to adjourn the reorganization and regular meeting.

Respectfully submitted,

Notes taken by Meg Resue

Len Daws, Secretary



### <u>Continued</u> <u>Sustainability</u>

- PTK's College Project is designed to promote sustainability for the environment & RCSJ, additionally the project itself is meant to be sustainable within the college through PTK for years to come.
- All the aspects of this year's project not only severe the planted by reducing waste, but also act as service or fundraising projects as well.



Make a positive difference.

Donate your unwanted glasses and help someone see better.





AV1

## BetterWorld Books"

**34,934,235** 

unds raised for literacy & libraries \$34,029,376



- -BetterWorldBooks is an organization that serves as both a landfill, they go on to support education & literacy around the Instead of these books ending their chapter -so to speak- in a fundraiser for PTK & helps reduce waste by reusing books
- PTK receives a small profit for each box of book donated
- books that are ready to be shipped -Last week alone, our chapter packed up more than 10 boxes of



doing by using Jostens ecogood the college is already bring awareness to the -PTK will be working to

GotSneakers is serving as a dual-purpose project to not

Sneaker Recycling Organization

our chapter in its fundraising efforts to attend Catalyst in only encourage RCSJ to be more eco-friendly, but to aid

Ohio this April.

- donate back their cap & grown for 1 week after graduation -We are also looking to take it one step further by offering students to
- at no cost to them to support sustainability efforts. code shown on the tag of their gown on Jostens' website to donate \$1 -Additionally we will be encouraging the graduating class to enter the

triendly regalia collection

out of landfills. The lions found in glasses. reclaim precious metals care as well as keep glasses Club work w/ a company to

PTK will be collecting & shipping shoes back to GotSneakers to to the company depending on the condition. increase sustainability. We will receive a profit for everything sent



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE ARCHITECTURAL SERVICES

WHEREAS, Rowan College of South Jersey has a need to acquire professional Architectural Services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, sixteen (16) proposals were received and publicly opened; and

**WHEREAS**, the College's administration has determined that Garrison Architects has met the criteria as specified; and

**WHEREAS**, on November 9, 2021 the College's administration authorized entering into an agreement with Garrison Architects for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Garrison Architects to provide professional architectural services on an as needed basis for a period of January 1, 2023 through December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretary





### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE CIVIL ENGINEERING SERVICES

WHEREAS, Rowan College of South Jersey has a need to acquire professional Civil Engineering Services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, seven (7) proposals were received and publicly opened; and

WHEREAS, the College's administration has determined that Bryson & Yates Consulting Engineers LLC has met the criteria as specified; and

WHEREAS, on November 9, 2021 the College's administration authorized entering into an agreement with Bryson & Yates Consulting Engineers LLC for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Bryson & Yates Consulting Engineers LLC to provide professional Civil Engineering services on an as needed basis for a period of January 1, 2023 through December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretary



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE CONSTRUCTION LEGAL SERVICES

WHEREAS, Rowan College of South Jersey has a need to acquire professional Construction Legal Services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, one (1) proposal was received and publicly opened; and

WHEREAS, the College's administration has determined that Angelini, Viniar and Freedman, L.L.P. has met the criteria as specified; and

WHEREAS, on November 9, 2021 the College's administration authorized entering into an agreement with Angelini, Viniar and Freedman, L.L.P. for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

WHEREAS, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Angelini, Viniar and Freedman, L.L.P. to provide Construction Legal Services on an as needed basis for a period of January 1, 2023 and ending December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretar



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE CONSTRUCTION MANAGER SERVICES

WHEREAS, Rowan College of South Jersey has a need to acquire professional Construction Manager Services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, nine (9) proposals were received and publicly opened; and

WHEREAS, the College's administration has determined that Greyhawk Construction Managers & Consultants has met the criteria as specified; and

WHEREAS, on November 9, 2021 the College's administration authorized entering into an agreement with Greyhawk Construction Managers & Consultants for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Greyhawk Construction Managers & Consultants to provide professional construction manager services on an as needed basis for a period of January 1, 2023 and ending December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Attested:

Len Daws, Secretary

Tene J. Concordia, Chair

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### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE SOLICITOR/GENERAL COUNSEL LEGAL SERVICES

**WHEREAS**, Rowan College of South Jersey has a need to acquire professional General Legal services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, three (3) proposals were received and publicly opened; and

WHEREAS, the College's administration has determined that Archer & Greiner P.C. has met the criteria as specified; and

WHEREAS, on November 9, 2021 the College's administration authorized entering into an agreement with Archer & Greiner P.C. for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Archer & Greiner P.C. to provide professional General Legal services on an as needed basis for a period of January 1, 2023 and ending December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Copeordia, Chair

Attested:

Len Daws, Secretar



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PROVIDE LABOR RELATED LEGAL SERVICES

**WHEREAS,** Rowan College of South Jersey has a need to acquire professional Labor Related Legal Services; and

WHEREAS, in accordance with PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for Fair and Open Contracts a Request for Proposals was prepared and duly advertised; and

WHEREAS, four (4) proposals were received and publicly opened; and

**WHEREAS**, the College's administration has determined that Brown & Connery L.L.P. have met the criteria as specified; and

WHEREAS, on November 9, 2021 the College's administration authorized entering into an agreement with Brown & Connery L.L.P. for a period of January 1, 2022 through December 31, 2022 with an option to extend for an additional year beginning January 1, 2023 and ending December 31, 2023; and

WHEREAS, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to extend the agreement with Brown & Connery L.L.P. to provide professional Labor Related Legal Services on an as needed basis for a period of January 1, 2023 and ending December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretary



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO DESIGNATE CONTRACTING AGENTS

WHEREAS, under the County College Contracts Law (NJSA 18A:64) the College Board of Trustees shall appoint a "Contracting Agent" having the power to advertise for and receive bids and to make awards for the County College in connection with purchases, contracts or agreements permitted by this article; and

**WHEREAS**, in order to ensure the effective operations of the College, it is proposed that the Board designate the individuals listed below as official College Contracting Agents; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees designates the following people as official College Contracting Agents:

- 1. Dr. Frederick Keating, President
- 2. Dominick J. Burzichelli, Vice President & Chief Operating Officer
- 3. Cheryl Lewis, Chief Financial Officer, Financial Services
- 4. Edward Myers, Controller of College Services

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretary





RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO ENTER INTO A MEMORANDUM OF UNDERSTAND (MOU) WITH THE GLOUCESTER COUNTY WORKFORCE DEVELOPMENT BOARD TO ENTER INTO A STRATEGIC PARTNERSHIP AND SHARED RESOURCE AGREEMENT TO EXPAND WORKFORCE DEVELOPMENT ACTIVITIES THROUGHOUT SOUTH JERSEY

WHEREAS, the Rowan College of South Jersey Board of Trustees hereby certifies that permission is granted to enter into an MOU with the Gloucester County Workforce Development Board (WDB) to expand opportunities for workforce development throughout the region; and

WHEREAS, this agreement is to share resource to create a more efficient, accessible, and cost-effective workforce system between RCSJ and the WDB that will benefit the residents and business in our community, and provide a foundation for the expansion of workforce development activities throughout the region; and

**WHEREAS**, the period of the MOU will be from January 1, 2023 through December 31, 2027 with a notice of intent to renew from both parties on or before March 31, 2027; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby authorizes and directs approval of the resolution to enter into a MOU with the Gloucester County Workforce Development Board (WDB) to expand opportunities for workforce development throughout the region for the period of January 1, 2023 through December 31, 2027.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

Len Daws, Secretar



### MEMORANDUM OF UNDERSTAND (MOU) BETWEEN GLOUCESTER COUNTY WORKFORCE DEVELOPMENT BOARD AND ROWAN COLLEGE OF SOUTH JERSEY TO ENTER INTO A STRATEGIC PARTNERSHIP AND SHARED RESOURCE AGREEMENT TO EXPAND WORKFORCE DEVELOPMENT ACTIVITIES THROUGHOUT SOUTH JERSEY

This Partnership Commitment, is entered into on January 1, 2023 between Rowan College of South Jersey and Gloucester County Workforce Development Board.

This Partnership Commitment is grounded in our institutions critical role in expanding economic mobility, preparing individuals to have sustainable careers and opportunities for further advancement. This partnership will serve to expand on our growing collaboration and coordination within the workforce infrastructure of the county. Our agreement to share resource will create more efficient, accessible, and cost-effective workforce system that will benefit the residents and business in our community, and provide a foundation for the expansion of workforce development activities throughout South Jersey.

The Gloucester County Workforce Development (WDB) oversee workforce development programs across the county assist thousands of individuals each year. The mission of Gloucester County Workforce Development Board is to ensure that the state of New Jersey's workforce development system is demand-driven and responsive to the needs of employers, their employees, and job seekers through skills training, career pathways, and other employment supports.

Rowan College of South Jersey and the Gloucester County Workforce Development Board agree to strengthen coordination, collaboration, and communication in executing our mission by merging, to create a more efficient, effective, and seamless service delivery model for assisting employers, employees, and job seekers throughout South Jersey.

### Goals

To increase the percentage of South Jersey residents who have earned a post-secondary credential or degree, with a focus on groups who have been traditionally underrepresented, and marginalized and adult and youth populations. To increase the number of individuals who can achieve family-sustaining careers; and to reduce skills gaps by ensuring that more individuals have the skills that are needed by employers.

### Commitments

Rowan College of South Jersey and Gloucester County Workforce Development Board further, and more specifically, agree to engage in the following operational and infrastructure coordination on a county, regional and statewide basis:

 Develop joint marketing and branding of services to collectively engage employers, employees, and job seekers.

- Blend and braid funding sources to provide education, training programs and career pathways that have the benefit of allowable services from both institutions.
- Design individual and cohort-style workforce training programs that provide pathways to industry-valued, stackable credentials and degrees for displaced, incumbent, and underemployed workers, youth, individuals with disabilities, previously incarcerated individuals, and veterans.

This agreement and execution of the activities listed above will eliminate the current disparate education and workforce development system and create a relationship that makes the services and resources seamlessly available to our employers, employees, and job seekers to access.

### Coordination

Rowan College of South Jersey and Gloucester County Workforce Development Board will engage in consistent coordination by instituting policies, MOU and agreements that establish the following:

- Colleges and Gloucester County Workforce Development Board agree to engage in joint staregic planning efforts, including local workforce development planning efforts and the Perkins Comprehensive Local Needs Assessment (CNLA) efforts
- Rowan College of South Jersey and the Gloucester County Workforce Development Board agree to work in unison on state, federal, and private grant proposals.
- The Gloucester County Workforce Development Board will be part of the organizational structure of Rowan College of South Jersey for service delivery and career services.
- Shared data and performance outcomes for Title I, Title II, Literacy, WIOA activities, college adult/ youth enrollment in credited and non-credited educational or training programs.

### Collaboration

Rowan College of South Jersey and Gloucester County Workforce Development Board will pursue immediate collaborative opportunities by partnering regionally and statewide to institute the following:

- Colleges are the premier education and training provider for each for the residents of South Jersey.
- Create more unemployed workers skills training program with non-credit to credit

pathways.

- Incumbent worker workforce literacy and basic skills training program with non-credit to credit pathways.
- Incumbent workers advanced skills training program with non-credit to credit pathways.
- Dual enrollment in the New Jersey Community College Opportunity Grant program (tuition-free college) and the Workforce Innovation and Opportunity Grant Act (tuition-free workforce training) for youth, unemployed, and under employed individuals for education and training pathways that lead to industry-valued credentials and degrees.
- Create partnership with Industry for Pre-apprenticeships and apprenticeship pathways with experimental learning, industry-valued credentials, and degrees.
- Establish metrics that measures the success of each dual enrolled student/customer of the RCSJ and The American Job Center using WIOA funding for training or educational programs to meet dual enrollment goals established by the WDB.

### Communication

Rowan College of South Jersey and Gloucester County Workforce Development Board will achieve open and consistent communication between institutions by establishing forums within which to share information including the following:

- Bi Annual joint meetings of leadership between WDB and RCSJ to review goals, objectives, and outcome for purposes of performance management.
- Participation of Gloucester County Workforce Development Board in the Workforce Alignment Committee meetings of the New Jersey Council of County Colleges.
- Bi- annually report dual enrollment and educational attainment metric to the WDB Executive Committee and Budget and Performance Analysis Committee.

### Organization

- The WDB will create an Adhoc Committee for new Governance Policy(s)
- The Workforce Development Board and staff will be imbedded in the organizational structure of Rowan College of South Jersey on the Gloucester Campus.
- The American Job Center will retain all current partnership under the current MOU and extend partnership to likeminded community and faith-based organizations
- The One Stop Operator will continue to be competitively precured by the WDB along with "Career Services" in a separate procurement process
- WDB Membership will not change, but may add voting or non-voting members and

### additional committees

This Partnership Commitment is proven to be a best practice for institutions to provide the most efficient, effective, and seamless service delivery to their mutual customers. The policies and activities listed within this Partnership Commitment provide a starting point and can be executed as soon as administrative details are worked out between Rowan College of South Jersey and Gloucester County Workforce Development Board WDB and adopted to fit the institutions previous discussions, with formal agreements with follow.

This Partnership Commitment shall be governed by and construed in accordance with the laws of the state of New Jersey.

### **DURATION**

The Parties' objectives and roles and responsibilities outlined in this MOU shall commence on January 1, 2023 and shall be renewed or terminated on December 31, 2027

### **TERMINATION:**

60 days written notice by all parties

### **RENEWAL:**

Notice of intent to renew on or before March 31, 2027 by all parties

### **AUTHORITY AND SIGNATURES**

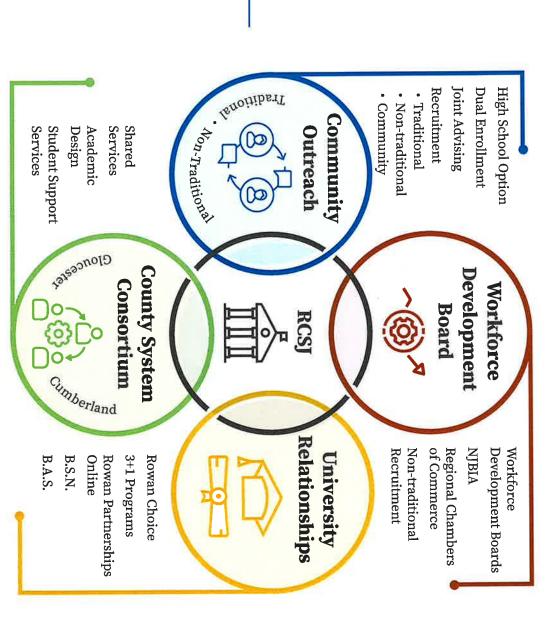
The individuals signing below have the authority to commit the party they represent to the terms of this agreement, and do so commit by signing herein

### **SIGNATURES**

President, Dr. Fredrick Keating Signature	Date 11/8/22
GLOUCESTER COUNTY WORKFORCE DEVELOPMENT BOARD	
Chairman, Les Vail	/ ,
Signature	ב <i>                                   </i>



- College Design
- Career Pathway Advising
- Prior Learning Assessment
- Stackable Credentials
- Experiential Learning



## President's Report

## ENROLLMENT MANAGEMENT

> Recruitment

Rowan College
SOUTH JERSEY

Board of Trustees Meeting - November 8, 2022

# The Post-Pandemic College\*

- 1) The College Design
- 2) The Enrollment Management Plan
- 3) Collaborative & Integrated Academic Model
- 4) The Financial Action Plan
- 5) The Enterprise Resource Planning (ERP) Platform
- 6) The Brand and Marketing Strategy
- 7) The Partnership Agreements



# ENROLLMENT MANAGEMENT - "TARGETED RECRUITMENT"

Traditional Student Targets - (16 to 20 years of age)

Public High School Expansion  $\lozenge$  Home Schooling Association  $\lozenge$  Non-Public High School

Community Organizations

Non-Traditional Student Targets - (20 to 55+ years of age)

Corrections  $\Diamond$  WDB One-Stop Centers  $\Diamond$  U.S. Armed Forces  $\Diamond$  Human Resource Departments

Community Organizations

[Stop Outs / Never Registered / 25+ Applicant Coaching / 19 to 24 Applicant Coaching]

Recapture from Rowan University

[Expanded Scope ◊ Visiting Student ◊ Rowan Choice]

Certificates > Associate Degrees

**HSE Tests** 



### President's Advisory Committee – Enrollment Management Recruitment



### **Student Services**

**Executive Director, Recruitment** Director, Recruitment Vice President

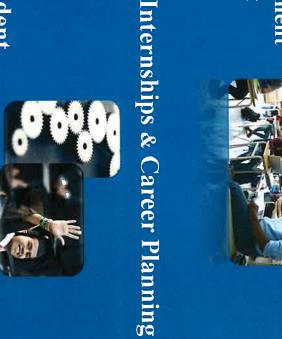


Enrollment/Success

Traditional Coaches

Non-Traditional

Special Assistant to the President Brand / Marketing



Rowan College SOUTH JERSEY



### ROWAN COLLEGE OF SOUTH JERSEY MONTHLY OPERATING REPORT FOR THE MONTH ENDING JUNE 30, 2022 ROWAN COLLEGE OF SOUTH JERSEY

1				6/30/2022	
		Budget		Actual	Delta
		Amount		Y-T-D	Y-T-D
Current Operating Revenues					
Educational and General					
Student Tuition - Credit	\$	17,983,660	\$	19,296,921	\$ 1,313,261
Police Academy - Tuition	*	60,000	•	47,670	(12,330)
Fire Academy - Tuition		,		74,588	74,588
Continuing Education		1,287,500		1,320,168	32,668
Fees		11,665,875		12,330,843	664,968
Out of County		90,000		81,548	(8,452)
Government Appropriations					
State		10,330,770		10,290,248	(40,522)
Police Academy - State Funding		198,523		198,523	:==
Fire Academy - State Funding		9,430		9,430	>.=
Continuing Ed - State Funding		107,168		107,168	
County		14,727,693		14,177,693	(550,000)
Police Academy - County Funding		150,000		150,000	-
Fire Academy - County Funding		200,000		200,000	₩
ACT Center - County Funding		207,307		207,307	-
Economic Development Center		275,000		275,000	-
Rowan Medicine		100,000		100,000	-
Other Revenues		443,500		519,930	76,430
Auxiliary Enterprises		876,800		1,130,428	253,628
Administrative Revenue		300,000		289,389	(10,611)
Federal Appropriation		5,849,561		4,830,481	(1,019,080)
Drawdown from Unrestriced Fund Balance		(815,235)			815,235
County Debt Forgiveness		243,000			(243,000)
Reserve Capital Projects		(427,099)			427,099
Total Revenues	\$	63,863,453	\$	65,637,335	\$ 1,773,882
Current Operating Expenditures					
Instruction - Total	\$	23,092,765	\$	22,344,638	\$ 748,127
Personnel - FT	`	10,308,480		10,037,461	271,019
Personnel - FT OT, OL, Misc		2,958,753		3,421,512	(462,759)
Benefits		5,376,207		4,677,965	698,242
Personnel - PT		4,116,878		3,920,883	195,995
Expenses		332,447		286,817	45,630
	1				

Continuing Education - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	2,085,552 853,499 225 402,140 433,604 396,084	\$ 2,208,119 785,503 6,024 406,590 465,487 544,515	\$	(122,567) 67,996 (5,799) (4,450) (31,883) (148,431)
Police Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	260,721 67,808 - 100,452 65,202 27,259	\$ 177,101 56,896 27,154 73,627 19,424	\$	83,620 10,912 - 73,298 (8,425) 7,835
Fire Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	196,682 61,354 6,049 30,763 63,609 34,907	\$ 249,383 61,696 29,444 108,296 49,947	\$	(52,701) (342) 6,049 1,319 (44,687) (15,040)
Academic Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	4,204,820 2,133,628 70,904 1,106,694 549,382 344,212	\$ 4,119,855 2,104,763 48,081 1,042,621 569,187 355,203	\$	84,965 28,865 22,823 64,073 (19,805) (10,991)
Student Services - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	11,641,183 6,127,126 96,290 3,322,850 923,570 1,171,347	11,096,701 6,059,997 97,688 2,944,952 812,398 1,181,666	\$	544,482 67,129 (1,398) 377,898 111,172 (10,319)
Institutional Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	12,538,338 4,981,085 23,500 2,539,939 143,009 4,850,805	11,373,225 5,288,367 22,771 2,368,577 165,161 3,528,349		1,165,113 (307,282) 729 171,362 (22,152) 1,322,456
Operating & Maintenance - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	8,580,635 1,951,716 79,439 963,351 99,099 5,487,030	9,116,900 1,776,002 107,520 837,108 114,176 6,282,094		(536,265) 175,714 (28,081) 126,243 (15,077) (795,064)
Debt Service Retiree Benefits Auxiliary Enterprises  Total Operating Expenditures	\$ \$ \$	805,700 406,526 50,531 63,863,453	175,700 410,685 96,846 61,369,153	\$ \$	630,000 (4,159) (46,315) 2,494,300
Total Operating Expenditures	_			_	

### ROWAN COLLEGE OF SOUTH JERSEY MONTHLY OPERATING REPORT FOR THE MONTH ENDING JUNE 30, 2022 Gloucester Campus

j	6/30/2022							
		Budget		Actual		Delta		
		Amount		Y-T-D		Y-T-D		
Current Operating Revenues								
Educational and General								
Student Tuition - Credit	\$	12,747,368	\$	13,579,316	\$	831,948		
Police Academy - Tuition		60,000		47,670		(12,330)		
Fire Academy - Tuition				74,588		74,588		
Continuing Education		750,000		732,579		(17,421)		
Fees		8,190,845		9,017,368		826,523		
Out of County		40,000		10,229		(29,771)		
Government Appropriations								
State		6,352,894		6,332,633		(20,261)		
Police Academy - State Funding		198,523		198,523		-		
Fire Academy - State Funding		9,430		9,430		:=		
Continuing Ed - State Funding		107,168		107,168		(550,000)		
County		7,667,693		7,117,693		(550,000)		
Police Academy - County Funding		150,000		150,000		-		
Fire Academy - County Funding		200,000		200,000		-		
ACT Center - County Funding		207,307		207,307				
Economic Development Center		275,000		275,000		-		
Rowan Medicine		100,000		100,000		2		
Other Devenues		45,000		145,890		100,890		
Other Revenues Auxiliary Enterprises		590,800		776,451		185,651		
Administrative Revenue		300,000		289,389		(10,611)		
Federal Appropriation		4,524,561		3,496,024		(1,028,537)		
r ederal Appropriation		1,021,001		2, ,				
Drawdown from Unrestriced Fund Balance		(815,235)				815,235		
County Debt Forgiveness	1	243,000				(243,000)		
Budget Appropriations	l					=		
	Ť							
Total Revenues	\$	41,944,354	\$	42,867,258	\$	922,904		
Total Nevendee								
Current Operating Expenditures								
Instruction - Total	\$	15,774,645	\$	15,798,302	\$	(23,657)		
Personnel - FT		7,343,516		7,236,092		107,424		
Personnel - FT OT, OL, Misc		2,022,253		2,479,455		(457,202)		
Benefits		3,778,920		3,453,392		325,528		
Personnel - PT		2,449,559		2,458,706		(9,147)		
Expenses		180,397		170,657		9,740		
Continuing Education - Total	\$	1,456,715	\$	1,540,225	\$	(83,510)		

Total Operating Expenditures	\$	41,944,354	\$	41,428,826	\$	515,528
Auxiliary Enterprises	φ	20,700		JO,431	Ψ	(11,123)
Retiree Benefits	\$ \$	406,526 20,706		410,685 38,431	\$ \$	(4,159) (17,725)
Debt Service	\$	563,990		122,990	\$	441,000
·					_	
Expenses		2,634,253		3,178,107		(543,854)
Personnel - PT		87,723		103,525		(15,802)
Personnel - FT OT, OL, Misc Benefits		924,708		813,242		111,466
Personnel - FT OL Miss		1,879,746 79,439		1,704,032 107,520		175,714 (28,081)
Operating & Maintenance - Total	\$	5,605,869	\$	5,906,426	\$	(300,557)
		_ ^^-	_	F 000 100	•	(000 ===)
Expenses		2,302,636		2,017,898		284,738
Personnel - PT		83,235		127,831		(44,596)
Benefits		1,563,191		1,525,238		37,953
Personnel - FT OT, OL, Misc		3,130,330		13,193		(10,193)
Personnel - FT	"	3,136,558	Ψ	3,195,919	Ψ	(59,361)
Institutional Support - Total	\$	7,088,620	\$	6,880,079	\$	208,541
Expenses		900,585		1,008,249		(107,664)
Personnel - PT		415,335		404,438		10,897
Benefits		2,243,706		1,937,163		306,543
Personnel - FT OT, OL, Misc		89,790		93,012		(3,222)
Personnel - FT		4,126,574		4,059,050		67,524
Student Services - Total	\$	7,775,990	\$	7,501,912	\$	274,078
Expenses		201,001		,		(11,111,
Expenses		261,087		277,762		(16,675)
Personnel - PT		286,894		341,583		(54,689)
Benefits		746,389		691,600		54,789
Personnel - FT OT, OL, Misc		58,304		43,198		15,106
Academic Support - Total	\$	2,793,890 1,441,216	\$	2,803,292 1,449,149	\$	(9,402)
Anadamia Cumast Tatal	•	2 702 000	œ	2 802 202	Œ	(9,402)
Expenses		34,907		49,947		(15,040)
Personnel - PT	1	63,609		108,296		(44,687)
Benefits		30,763		29,444		1,319
Personnel - FT OT, OL, Misc		6,049				6,049
Personnel - FT		61,354		61,696		(342)
Fire Academy - Total	\$	196,682	\$	249,383	\$	(52,701)
Expenses		21,200		10,424		,,555
Personnel - PT Expenses		65,202 27,259		19,424		7,835
Benefits		100,452		73,627		(8,425)
Personnel - FT OT, OL, Misc		100 452		27,154		73,298
Personnel - FT		67,808		56,896		10,912
Police Academy - Total	\$	260,721	\$	177,101	Ъ	83,620   10,912
		000 704	•	477 404	Φ.	02.020
Expenses		287,384		382,934		(95,550)
Personnel - PT		229,153		253,923		(24,770)
Benefits		271,511		290,191		(18,680)
Personnel - FT OT, OL, Misc		225		5,124		(4,899)
Personnel - FT	Ï	668,442		608,053		60,389

### ROWAN COLLEGE OF SOUTH JERSEY CUMBERLAND CAMPUS MONTHLY OPERATING REPORT FOR THE MONTH ENDING June 30, 2022

1				6/30/2022	
		Budget		Unaudited	Delta
		Amount		Y-T-D	Y-T-D
Current Operating Revenues					
Educational and General Student Tuition - Credit Continuing Education	\$	5,236,292 537,500	\$	5,717,605 587,589	\$ 481,313 50,089
Fees		3,475,030		3,313,475 71,319	(161,555) 21,319
Out of County (Charge back)		50,000 -		71,519	-
Government Appropriations					
State		3,977,876		3,957,615	(20,261)
County		7,060,000		7,060,000	-
Other Revenues		398,500		374,040	(24,460)
Auxiliary Enterprises		286,000		353,977	67,977
Reserve Capital Proj		(427,099)			427,099
Reserve from FY19		-			
Drawdown from Unrestriced Fund Balance		1,325,000		1,334,457	9,457
Federal (CARES Act) Total Revenues	\$		\$	22,770,077	\$ 850,978
Total November		***************************************			
Current Operating Expenditures					
Instruction - Total	\$	7,318,120	\$	6,546,336	\$ 771,784
Personnel - FT	Ť	2,964,964	•	2,801,369	163,595
Personnel - FT OT, OL, Misc		936,500		942,057	(5,557)
Benefits		1,597,287		1,224,573	372,714
Personnel - PT		1,667,319		1,462,177	205,142 35,890
Expenses		152,050		116,160	35,690
Continuing Education - Total	\$	628,837	\$	667,894	\$ (39,057)
Personnel - FT		185,057		177,450	7,607
Personnel - FT OT, OL, Misc		100.000		900	(900) 14,230
Benefits		130,629 204,451		116,399 211,564	(7,113)
Personnel - PT Expenses		108,700		161,581	(52,881)
Academic Support - Total	\$	1,410,930	\$	1,316,563	\$ 94,367
Personnel - FT		692,412		655,614	36,798
Personnel - FT OT, OL, Misc		12,600		4,883	7,717
Benefits		360,305		351,021	9,284
Personnel - PT		262,488		227,604	34,884 5,684
Expenses	1	83,125		77,441	5,004

		400	•	0.504.700	<b>ሰ</b>	270,404
Student Services - Total	\$	3,865,193	\$	3,594,789	Ф	(395)
Personnel - FT		2,000,552		2,000,947		1,824
Personnel - FT OT, OL, Misc		6,500		4,676		71,355
Benefits		1,079,144		1,007,789		′ 1
Personnel - PT		508,235		407,960		100,275
Expenses		270,762		173,417		97,345
Institutional Support - Total	\$	5,449,718		4,493,146	\$	956,572
Personnel - FT		1,844,527		2,092,448		(247,921)
Personnel - FT OT, OL, Misc		20,500		9,578		10,922
Benefits		976,748		843,339		133,409
Personnel - PT		59,774		37,330		22,444
Expenses		2,548,169		1,510,451		1,037,718
Operating & Maintenance - Total	\$	2,974,766	\$	3,210,474	\$	(235,708)
Personnel - FT	'	71,970		71,970		\₩
Personnel - FT OT, OL, Misc	- 1	-		<u> </u>		=
Benefits		38,643		23,866		14,777
Personnel - PT		11,376		10,651		725
Expenses		2,852,777		3,103,987		(251,210)
Debt Service	\$	241,710		52,710	\$	189,000
	"	,		•	\$	-
Retiree Benefits	\$	<b>12</b> 3		:=	\$	
Minor Capital	\$	29,825		58,415	\$	(28,590)
Auxiliary Enterprises	Ψ	20,020				
Total Operating Expenditures	\$	21,919,099	\$	19,940,327	\$	1,978,772

### ROWAN COLLEGE OF SOUTH JERSEY MONTHLY OPERATING REPORT FOR THE MONTH ENDING SEPTEMBER 30, 2022

Ï	9/30/2022							
		Budget		Actual		Delta		
		Amount		Y-T-D		Y-T-D		
Current Operating Revenues								
Educational and General				0.700.457	•	(C 042 CEO)		
Student Tuition - Credit	\$	16,727,116	\$	9,783,457	\$	(6,943,659)		
Police Academy - Tuition		60,000		18,850		(41,150)		
Fire Academy - Tuition				27,880		27,880		
Continuing Education		1,387,500		389,115		(998,385)		
Fees		11,314,677		6,022,334		(5,292,343)		
Out of County		90,000		1,224		(88,776)		
Government Appropriations				0.005.500		(0.002.704)		
State		10,469,293		2,385,590		(8,083,704)		
Police Academy - State Funding		60,000		15,000		(45,000)		
Fire Academy - State Funding		9,430		2,358		(7,073)		
Continuing Ed - State Funding		107,168		26,792		(80,376)		
County		16,050,000		6,262,500		(9,787,500)		
Police Academy - County Funding		50,000		12,500		(37,500)		
Fire Academy - County Funding		50,000		12,500		(37,500) (75,000)		
ACT Center - County Funding		100,000		25,000				
Federal				406,181		406,181		
Other Revenues		343,500		64,715		(278,785)		
Auxiliary Enterprises	1	826,800		72,971		(753,829)		
Administrative Revenue		300,000				(300,000)		
Drawdown from Unrestriced Fund Balance		4,457,164				(4,457,164)		
County Debt Forgiveness		243,000				(243,000)		
Reserve for Capital Projects		1,710,906				(1,710,906)		
,						=		
						(00.00= 500)		
Total Revenues	\$	64,356,554	\$	25,528,966	\$	(38,827,588)		
Current Operating Expenditures								
Instruction - Total	\$	22,966,680	\$	3,198,629	\$	19,768,051		
Personnel - FT		10,611,828		1,337,631		9,274,197		
Personnel - FT OT, OL, Misc		2,968,753		616,255		2,352,498		
Benefits		4,924,939		760,368		4,164,571		
Personnel - PT		4,124,730		369,309		3,755,421		
Expenses		336,430		115,066		221,364		
Continuing Education - Total	\$	2,359,448	\$	478,522	\$	1,880,926		
Personnel - FT	'	835,499		187,777		647,722		
Personnel - FT OT, OL, Misc		225				225		
Benefits		687,111		108,278		578,833		

Personnel - PT Expenses		438,529 398,084	93,309 89,158	345,220 308,926
Police Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	297,911 69,164 - 134,982 66,506 27,259	\$ 47,760 16,165 8,484 17,507 5,604	\$ 250,151 52,999  126,498 48,999 21,655
Fire Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	291,753 62,988 6,049 122,928 64,881 34,907	\$ 48,583 13,302 6,981 20,283 8,017	\$ 243,170 49,686 6,049 115,947 44,598 26,890
Academic Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	4,237,132 2,178,385 70,904 1,097,136 548,895 341,812	\$ 1,060,384 473,148 6,750 255,189 101,313 223,984	\$ 3,176,748 1,705,237 64,154 841,947 447,582 117,828
Student Services - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	11,689,519 6,392,237 87,666 3,288,088 914,860 1,006,668	\$ 2,609,755 1,443,193 6,007 761,296 173,280 225,979	\$ 9,079,764 4,949,044 81,659 2,526,792 741,580 780,689
Institutional Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	12,438,572 5,095,881 23,500 2,594,264 186,895 4,538,032	\$ 3,032,999 1,147,671 6,288 574,039 42,605 1,262,396	\$ 9,405,573 3,948,210 17,212 2,020,225 144,290 3,275,636
Operating & Maintenance - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	8,824,490 2,035,994 79,439 1,026,334 112,685 5,570,038	2,223,305 410,565 16,069 212,449 19,791 1,564,431	\$ 6,601,185 1,625,429 63,370 813,885 92,894 4,005,607
Leasing Expenses Retiree Benefits Auxiliary Enterprises Debt Payments	\$ \$ \$	414,657 50,642 785,750	- 104,836 17,351	309,821 33,291
Total Operating Expenditures	\$	64,356,554	\$ 12,822,124	\$ 50,748,680

### ROWAN COLLEGE OF SOUTH JERSEY MONTHLY OPERATING REPORT FOR THE MONTH ENDING SEPTEMBER 30, 2022 Gloucester Campus

	9/30/2022							
		Budget		Actual		Delta		
		Amount		Y-T-D		Y-T-D		
Current Operating Revenues								
Educational and General								
Student Tuition - Credit	\$	11,981,812	\$	6,937,796	\$	(5,044,016)		
Police Academy - Tuition		60,000		18,850		(41,150)		
Fire Academy - Tuition				27,880		27,880		
Continuing Education		750,000		150,063		(599,937)		
Fees		8,008,715		4,228,570		(3,780,145)		
Out of County		40,000		1,224		(38,776)		
Government Appropriations								
State		6,491,417		1,750,452		(4,740,966)		
Police Academy - State Funding		60,000		15,000		(45,000)		
Fire Academy - State Funding		9,430		2,358		(7,073)		
Continuing Ed - State Funding		107,168		26,792		(80,376)		
County		8,800,000		4,450,000		(4,350,000)		
Police Academy - County Funding		50,000		12,500		(37,500)		
Fire Academy - County Funding		50,000		12,500		(37,500)		
ACT Center - County Funding		100,000		25,000		(75,000)		
Federal				406,181		406,181		
Other Revenues		45,000		37,831		(7,169)		
Auxiliary Enterprises	1	590,800		27,846		(562,954)		
Administrative Revenue		300,000				(300,000)		
Drawdown from Unrestriced Fund Balance		4,457,164				(4,457,164)		
County Debt Forgiveness	1	243,000				(243,000)		
Total Revenues	\$	42,144,506	\$	18,130,842	\$	(24,013,664)		
1V. 11 15 15 15 15 15 15 15 15 15 15 15 15								
Current Operating Expenditures								
Instruction - Total	\$	15,521,679	\$	2,190,753	\$	13,330,926		
Personnel - FT		7,502,771		998,576		6,504,195		
Personnel - FT OT, OL, Misc		2,032,253		438,296		1,593,957		
Benefits		3,352,610		524,068		2,828,542		
Personnel - PT		2,454,065		161,658		2,292,407		
Expenses		179,980		68,155		111,825		
Continuing Education - Total	\$	1,729,366	\$	309,723	\$	1,419,643		
Personnel - FT		648,188		141,109		507,079		
Personnel - FT OT, OL, Misc		225				225		

Benefits Personnel - PT Expenses		560,030 233,539 287,384	74,056 36,998 57,560		485,974 196,541 229,824
Police Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	297,911 69,164 - 134,982 66,506 27,259	\$ 47,760 16,165 8,484 17,507 5,604	\$	250,151 52,999 - 126,498 48,999 21,655
Fire Academy - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	291,753 62,988 6,049 122,928 64,881 34,907	\$ 48,583 13,302 6,981 20,283 8,017	\$	243,170 49,686 6,049 115,947 44,598 26,890
Academic Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	2,824,362 1,472,124 58,304 741,215 292,632 260,087	\$ 751,595 325,033 6,750 170,583 50,397 198,832	\$	2,072,767 1,147,091 51,554 570,632 242,235 61,255
Student Services - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	7,729,933 4,316,125 81,166 2,173,170 423,641 735,831	\$ 1,697,856 954,208 5,049 500,784 88,990 148,825	\$	6,032,077 3,361,917 76,117 1,672,386 334,651 587,006
Institutional Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	7,010,086 3,168,236 3,000 1,595,208 65,010 2,178,632	\$ 1,755,627 707,649 2,805 371,385 30,305 643,483	\$	5,254,459 2,460,587 195 1,223,823 34,705 1,535,149
Operating & Maintenance - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	5,753,917 1,962,585 79,439 988,162 89,478 2,634,253	\$ 1,356,445 392,573 16,069 206,029 15,558 726,216	\$	4,397,472 1,570,012 63,370 782,133 73,920 1,908,037
Leasing Expenses Retiree Benefits Auxiliary Enterprises Debt Payments	\$ \$	414,657 20,817 550,025	104,836 11,653	\$ \$ \$	309,821 9,164
Total Operating Expenditures	\$	42,144,506	\$ 8,274,831	\$	33,319,650

## ROWAN COLLEGE OF SOUTH JERSEY CUMBERLAND CAMPUS MONTHLY OPERATING REPORT FOR THE MONTH ENDING September 30, 2022

7,50				9/30/2022		
		Budget				Delta
		Amount		Y-T-D		Y-T-D
Current Operating Revenues						
Current Operating Revenues						1
Educational and General						
Student Tuition - Credit	\$	4,745,304	\$	2,845,661	\$	(1,899,643)
Continuing Education	*	637,500	•	239,052		(398,448)
Fees		3,305,962		1,793,764		(1,512,198)
		50,000		-		(50,000)
Out of County (Charge back)		-				(00,000)
Government Appropriations						
State		3,977,876		635,138		(3,342,738)
County		7,250,000		1,812,500		(5,437,500)
County		.,200,000		1,2,		` ' '
Other Revenues		298,500		26,884		(271,616)
Auxiliary Enterprises		236,000		45,125		(190,875)
Advinary Enterprises				,		
Reserve Capital Proj		1,710,906				(1,710,906)
Reserve from FY19		X=00				Ħ
Drawdown from Unrestriced Fund Balance						2
Federal (CARES Act)		<b>=</b> :				
Total Revenues	\$	22,212,048	\$	7,398,124	\$	(14,813,924)
Total Nevertues	Ť	22,212,010		.,000,12		
Current Operating Expenditures						
Current Operating Experionales						
Instruction - Total	\$	7,445,001	\$	1,007,876	\$	6,437,125
Personnel - FT	,	3,109,057		339,055		2,770,002
Personnel - FT OT, OL, Misc		936,500		177,959		758,541
Benefits		1,572,329		236,300		1,336,029
Personnel - PT		1,670,665		207,651		1,463,014
		156,450		46,911		109,539
Expenses		100, 100		,		,
Continuing Education - Total	\$	630,082	\$	168,799	\$	461,283
Personnel - FT	*	187,311	*	46,668	•	140,643
Personnel - FT OT, OL, Misc		107,011		.0,000		141
Benefits		127,081		34,222		92,859
		204,990		56,311		148,679
Personnel - PT		110,700		31,598		79,102
Expenses		110,700		31,000		, 0, 102
Academic Support - Total	\$	1,412,770	\$	308,789	\$	1,103,981
Personnel - FT	*	706,261	т	148,115	•	558,146
Personnel - FT OT, OL, Misc		12,600				12,600
		355,921		84,606		271,315
Benefits		256,263		50,916		205,347
Personnel - PT		81,725		25,152		56,573
Expenses	1	01,720		20, 102		22,0.0

Student Services - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	3,959,586 2,076,112 6,500 1,114,918 491,219 270,837	\$ 911,899 488,985 958 260,512 84,290 77,154	\$	3,047,687 1,587,127 5,542 854,406 406,929 193,683
Institutional Support - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	5,428,486 1,927,645 20,500 999,056 121,885 2,359,400	1,277,372 440,022 3,483 202,654 12,300 618,913	\$	4,151,114 1,487,623 17,017 796,402 109,585 1,740,487
Operating & Maintenance - Total Personnel - FT Personnel - FT OT, OL, Misc Benefits Personnel - PT Expenses	\$	3,070,573 73,409 - 38,172 23,207 2,935,785	\$ 866,860 17,992 - 6,420 4,233 838,215	\$	2,203,713 55,417 - 31,752 18,974 2,097,570
Debt Service Retiree Benefits Auxiliary Enterprises	\$ \$	235,725 29,825	5,698	\$ \$ \$	235,725 - 24,127
Total Operating Expenditures	\$	22,212,048	\$ 4,547,293	\$	17,664,755

#### SAFETY AND SECURITY DEPARMENT



#### REPORT

TO: Meg Resue, Special Assistant to the President

FROM: Paul Babcock, Director of Campus Safety and Security

DATE: October 7th, 2022

SUBJECT: CRIME STATISTICS for the month of September 2022

In accordance with New Jersey Statute P.L. 2015, Chapter 220, S485, supplementing Chapter 3b of Title 18A, enacted January 19, 2016 the President of each public institution of higher education shall report to the governing board of the institution, at each of its regular meetings, all crimes, fires and other emergencies which occurred on campus during the previous reporting period. For the purpose of this report, Rowan College of South Jersey is following the Clery Act definitions for reporting crime statistics.

DESCRIPTION	GLOUCESTER	CUMBERLAND
Burglary	0 Incidents	0 Incidents
Criminal Trespass/Trespassing	0 Incidents	0 Incidents
Possession of Controlled Dangerous Substances	0 Incidents	0 Incidents
Underage Alcohol Consumption	0 Incidents	0 Incidents
Thefts	0 Incidents	0 Incidents
Harassment	0 Incidents	0 Incidents
Criminal Mischief	0 Incidents	0 Incidents
Receiving Stolen Property	0 Incidents	0 Incidents
False Public Alarms	2 Incidents	0 Incidents
Emergency Notifications	2 Incidents	0 Incidents
Assault	0 Incidents	0 Incidents
Sexual Assault/Contact	0 Incidents	0 Incidents
Hate Crimes	0 Incidents	0 Incidents
Violence Against Women	0 Incidents	0 Incidents
Timely Warnings	0 Incidents	0 Incidents
Motor Vehicle Accidents/Incidents	1 Incidents	0 Incidents
Fire	0 Incidents	0 Incidents
Medical Assist/Incidents	6 Incidents	0 Incidents
Other Incidents	2 Incidents	3 Incidents



### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES APPROVING A MEMORANDUM OF UNDERSTANDING WITH THE CUMBERLAND COUNTY CAMPUS EDUCATIONAL FOUNDATION

**WHEREAS**, Rowan College of South Jersey and the Cumberland County Campus Educational Foundation desire to formalize a partnership and to clearly define the services provided to the Foundation by the College and the responsibilities of the Foundation to the College; and

WHEREAS, there will be no cost to either the Cumberland County Campus Educational Foundation or RCSJ during this partnership unless mutually agreed upon; and

WHEREAS, the agreement is in effect in perpetuity, unless terminated by either party as per the terms of the MOU, effective immediately; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to execute and enter into the Memorandum of Understanding with the Cumberland County Campus Educational Foundation immediately, and in perpetuity, unless cancelled.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO AUTHORIZE ENTERING INTO AN AGREEMENT WITH BLACKBAUD INC.

WHEREAS, the Rowan College of South Jersey, pursuant to the provisions of NJSA 18A:64A-25.5 (3), the Board of Trustees may by resolution purchase materials or supplies which are not available from more than one potential bidder, including without limitation materials or supplies which are patented or copyrighted without public advertising for bids; and

WHEREAS, the Rowan College of South Jersey, pursuant to the provisions of NJSA 18A:64A-25.5 (19), the Board of Trustees may by resolution purchase goods or services for the use, support or maintenance of proprietary computer hardware, software peripherals and system development for the hardware without public advertising for bids; and

WHEREAS, the college administration has determined that Blackbaud Inc. is the sole source supplier of Academic Works Scholarship software for the college's foundation scholarship application; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey to enter into an agreement with Blackbaud Inc. in an amount not to exceed \$25,000 to provide Academic Works Scholarship software.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:



### RESOLUTION TO AUTHORIZE CONTRACT BETWEEN BRIAN S. OWENS SR. BUILDING COMPANY AND ROWAN COLLEGE OF SOUTH JERSEY

WHEREAS, Rowan College of South Jersey, Gloucester Campus, needs to make repairs to the maintenance pole barn; and

**WHEREAS**, county college contract law (18A:64A-25.3) does not require public advertising if the purchases do not exceed \$37,500; and

WHEREAS, since the anticipated aggregate expense will exceed the quote threshold of \$7,500 three quotes were solicited; and

WHEREAS, Rowan College of South Jersey intends to enter into a contract with Brian S. Owens Sr. Building Company for repairs to the maintenance pole barn in the amount of \$22,050 as per quote dated 10/13/22 subject to all the conditions applicable to the current State of New Jersey Contract Laws; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees hereby authorizes entering into an agreement with Brian S. Owens Sr. Building Company for repairs to the maintenance pole barn in the amount of \$22,050.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





## RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE AWARD OF A CONTRACT TO PURCHASE GROUNDSKEEPING EQUIPMENT FROM CENTRAL JERSEY EQUIPMENT

WHEREAS, Rowan College of South Jersey, pursuant to N.J.S.A. 52:34-6.2 and LFN 2012-10, may by resolution and without advertising for bids, purchase any materials, supplies, goods, services or equipment entered into under a National Cooperative Purchasing Program; and

**WHEREAS**, the vendor selected has a contract with Sourcewell, which Rowan College of South Jersey is a member utilizing contract # 031121-DAC; and

WHEREAS, Central Jersey Equipment has submitted quote number 27658013 based on contract pricing to provide three (3) 2023 John Deere Gator's and associated equipment for a total of \$23,436.90; and

**WHEREAS**, Central Jersey Equipment has promised \$4,500 in trade for three (3) existing 2017 John Deere Gator's; and

WHEREAS, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

NOW, THEREFORE, BE IT RESOLVED that the Rowan College of South Jersey Board of Trustees authorizes the Rowan College of South Jersey, Gloucester Campus, to enter into an agreement with Central Jersey Equipment in the amount of \$18,936.90 representing a sales price of \$23,436.90 minus a trade in value of \$4,500.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





### RESOLUTION TO AUTHORIZE CONTRACT BETWEEN EXLEY'S LANDSCAPE SERVICE AND ROWAN COLLEGE OF SOUTH JERSEY FOR LANDSCAPING AND SNOW REMOVAL

WHEREAS, Rowan College of South Jersey needs a contractor to perform landscaping and snow removal services on an as needed basis during the year; and

WHEREAS, county college contract law (18A:64A-25.3) does not require public advertising if the purchases do not exceed \$37,500; and

WHEREAS, since the anticipated aggregate expense will exceed the quote threshold of \$7,500 three quotes were solicited; and

WHEREAS, Rowan College of South Jersey intends to enter into a contract with Exley's Landscaping Service for landscaping and snow removal subject to all the conditions applicable to the current State of New Jersey Contract Laws; and

**WHEREAS**, the Vice President and Chief Operating Officer has determined that the total value of contracts awarded will exceed \$17,500; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees hereby authorizes entering into an agreement with Exley's Landscape Service for landscaping and snow removal services as needed.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:



#### RESOLUTION TO AUTHORIZING AWARD OF CONTRACT BETWEEN ROWAN COLLEGE OF SOUTH JERSEY AND UGI ENERGY SERVICES FOR NATURAL GAS SUPPLY SERVICE

**WHEREAS,** NJSA 18A:64A-25.10 authorizes the boards of trustees of two or more county colleges to provide jointly by agreement for the purchase of work, materials, or supplies for their respective colleges; and

WHEREAS, New Jersey's county colleges, through their consortium, The Joint Purchasing Consortium, (JPC), have joined for this purpose and are willing to work together to negotiate the best rates and costs for the benefit of the colleges; and

WHEREAS, Ocean County College will serve as the Lead Agency in this joint agreement for the New Jersey County Colleges' Joint Purchasing Consortium for the purchase of Natural Gas Supply Service; and

WHEREAS, the Natural Gas Supply Service pricing was requested in the form of a bid, 22/23 B-1397, following all appropriate legislation including PL 2004, Chapter 19 and NJSA 19:44A-20.4 New Jersey Local Unit Pay-To-Play Laws for a period of November 1, 2022 to October 31, 2024; and

WHEREAS, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby authorizes entering into an agreement to purchase natural gas supply service from UGI Energy Services, for the Cumberland Campus, at the rate awarded by Ocean County College on behalf of the NJCC JPC for the period November 1, 2022 through October 31, 2024.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chairperson

Attested:



#### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO AUTHORIZE ENTERING INTO AN AGREEMENT WITH UGI ENERGY SERVICES FOR NATURAL GAS SUPPLY SERVICE UNDER THE SOUTH JERSEY POWER COOPERATIVE

WHEREAS, the Rowan College of South Jersey in conjunction with the County of Camden, as the Lead Agency for the South Jersey Power Cooperative (SJPC), received and opened publicly advertised bid A44-22 for the supply and delivery of natural gas to various South Jersey Power Cooperative locations; and

WHEREAS, Rowan College of South Jersey has been a member and wishes to continue its participation with the South Jersey Power Cooperative (SJPC); and

WHEREAS, the County of Camden on behalf of the SJPC publicly advertised bids for the purpose of procuring natural gas supply services; and

WHEREAS, the Lead Agency for the South Jersey Cooperative declares UGI Energy Services as the lowest responsible bidder for a term of 12 months commencing on December 1, 2022 and ending on November 30, 2023 at the dekatherm prices listed in the proposals of Bid A44-22; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees hereby authorizes and directs the Rowan College of South Jersey to enter into a 12-month contract with UGI Energy Services of Wyomissing, PA for the Supply and Delivery of Natural Gas (Gloucester Campus).

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:



### RESOLUTION TO AUTHORIZE CONTRACT BETWEEN SCHOLARSHIP SOLUTIONS LLC DOING BUSINESS AS AWARDSPRING LLC AND ROWAN COLLEGE OF SOUTH JERSEY

WHEREAS, Rowan College of South Jersey needs to secure cost effective scholarship management software; and

WHEREAS, county college contract law (18A:64A-25.3) does not require public advertising if the purchases do not exceed \$37,500; and

WHEREAS, since the anticipated aggregate expense will exceed the quote threshold of \$7,500 two quotes were solicited; and

WHEREAS, Rowan College of South Jersey intends to enter into a contract with Scholarship Solutions LLC dba AwardSpring LLC for scholarship management software for a term of three (3) years, beginning 2/1/2023 and ending 1/31/2026, in the amount of \$34,097 subject to all the conditions applicable to the current State of New Jersey Contract Laws; and

WHEREAS, the award of contract is contingent on successfully completing attorney review and returning all required purchasing paperwork; and

**WHEREAS**, the Vice President and Chief Operating Officer has certified that the funds are available for this project; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees hereby authorizes entering into an agreement with Scholarship Solutions LLC dba AwardSpring LLC for scholarship management software for a term of three (3) years, beginning 2/1/2023 and ending 1/31/2026, in the amount of \$34,097.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

The following Education/General Fund Actions are presented for Board of Trustee approval.

700	Name	Rationale	Employment Pool	Salary	Fliedilae naie
Tille	Amingra		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	200 000 00 per 1997	10/17/2022
Company of the Compan	Melanic Gaston	Resignation	External Hire	340,000,00 per year	770711101
dysor, Collection College & Career Meadiness	Transfer of the Party of the Pa		744	\$14.60 Land	11/7/2022
	Stephen Dellaquilla	Reassignment	External Hire	314,62 per nour	11/1/2022
apping/Receiving/Nati Clerk III	The state of the s		100	952 000 00	11/7/2022
P. Account	Matthew Kunkle	Resignation	External Hire	303,000,00 per year	TTOTICITY
roctor, Curriculum & Assessment			1111	mid As -or hour	11/14/2022
Controller	Isaiah Jones	Resignation	External Hurc	\$14,45 per nour	11111111111

Title	Name	Rationale	Employment Pool	Salary	Ellective Date
Sections Mon's Bookeshall Coach, 1st Assistant	Keenan Cannady	Resignation	Internal Candidate	\$5,753,00 per year	10/3/2023
William Hard State of the State	Derek Meake	Resignation	Internal Candidate	\$20,66 per hour	10/1/2022
cas maintenance recuan	I-M Adir	Posionation	Internal Candidate	\$40,000,00 per year (grant-funded)	10/8/2022
Student Development Specialist	Jell Augustus	Nesignation	The state of the s	\$40 160 60	10/17/2022
Advisor, Center for College & Career Readiness	Anthony Keller	Transfer	Internal Candidate	340,103,08 per year (no saiary enange)	220211101
District Colonors & Community	Kenyatta Collins	Title Change	Internal Candidate	\$80,000,00 per year (no salary change)	8/29/2022
EXECUTIVE DIRECTOR, Deministration of Community	Words Wagner	Reassignment	Internal Candidate	\$80,000,00 per year	10/24/2022
xecutive Director, Institutional Research				675 000 00 pp	10/24/2022
rogram Manager, ACT Program	Ramon Casanova	New Position	Informal Condidate	a/2,000,00 per year	200000000000000000000000000000000000000
Condington I Behavioral Segment and Jan. & Social Justice	Maryanne Charlton	New Position	Internal Candidate	\$17.00 per hour (no change)	11/14/2022
COOLDINGTO, A. DOUGALOLD STREET, with park or cooler answer	Dominick Burzichelli	Title Change	Internal Candidate	\$182,271.95 (no salary change)	11/5/2022
Vice President and Chief Owner Officer			1. 10 11.	000 00 00 mm	11/19/2022
country Vice President and Chief Operating Officer	Shari Morgan	Resignation	Internal Candidate	\$70,000,00 per year	22020/3/11
ocutive Vice President and Chief Operating Officer VS Program Director	Nicole Duncan	Dual Campus	Internal Candidate	\$53,551,54 per year	7707/5/11
Executive Vice President and Chief Operating Officer DMS Program Director Administrator   Education and Humanities		Dual Campus	Internal Candidate	\$42,432.00 per year	11/5/2022
Executive Vice President and Chief Operating Officer  MS Program Director  Administrator I. Education and Humanities  Administrator I. Februarion Director	Adam Morina		11	950 D52 2/ TOT 1001	11/5/2022
Executive Vice President and Chief Operating Officer  MS Program Director  Administrator I, Education and Humanities  Administrator II, College Outreach	Adam Morina	Dual Campus	Internal Candidate	\$36,733,34 per year	1000000

Tab	Name	Rationale	Employment Pool	Salary	Effective Date
1100				200	076/7033
Total Bulliothall Count	Richard Casev	Resignation	External Hire	\$10,254,00 per year	2202/02/6
Etts (Fedd plassedall Cost)				5103000	COCCEINI
Man's Woodling Coach. Ist Assistant	Peter DiPol	Resignation	External Hire	34,928,00 per year	***********
AND MAIN PROPERTY COURT AND ADDRESS OF THE PARTY OF THE P			2014	STA OF THE COUNTY COUNTY	10/24/2022
art. Time Adult Basic Education Instructor	Sara Madgey	Resignation	External Hire	22,00 per nour (grant-sunoq)	27074707
The state of the s	Amanda Cahm	Full-time to Part-time	External Hire	\$19.34 per hour	10/10/2022

Tide	Name	Rationale	Salary	Effective Date
Securition Director Academic & Special Services	Guy Davidson	Contract Modifications	\$80,000.00 per year	8/29/2022
Security Director Rehavioral Services	Dianc Mussoline	Contract Modifications	\$80,000.00 per year	8/29/2022
Recarder Information Contract	Argia Unfreed	Contract Modifications	\$40,000.00 per year	11/5/2022
hiteanch Recorder	Mico Evangelista	Contract Modifications	\$40,000,00 per year	11/5/2022
Continue V Adult Basic Education	Jean Capizzi	Contract Modifications	\$20,74 per hour (grant-funded)	10/15/2022
Service   College Outrolle	Phillip Golden	Contract Modifications	\$65,418.79 per year	11/5/2022
hirodor II. Foundation & Alimini	Cody Miller	Contract Modifications	\$67,184.55 per year	11/5/2022
Assistant Director. Foundation	Sarah Palese	Contract Modifications	\$49,330.06 per year	11/5/2022
Assistant Director Power Choice	Christian Davidson	Contract Modifications	\$47,960.94 per year	11/5/2022

Tide	Name	Rationale	Salary	Effective Date
Student Engagement Specialist	Brianna Berrios	Resignation	\$23,44 per hour	11/11/2022
Title	Name	Rationale	Salary	Effective Date
Assistant Professor, Nursing & Health Professions	Barbara Taylor	Policemont	00 313 773	6/30/2023

(12) Twelve Adjunct 2022-2023 New Hires:	
Name	Division
Christina DiGiovacchino	Behavioral Sciences and Law & Social Justice
Alex Malarchuk	Business Studies
Stephen Dixon	Business Studies
Susan Delaney	Business Studies
Maurcen Russo	Nursing & Health Professions
Ronald Franceschini	Nursing & Health Professions

Page 2 of 2

RCSJ - GLOUCESTER - PERSONNEL ACTIONS

DATE: 11/8/2022

Communications and Creative & Performing Art	Earnestine Qiu
Education & Humanities	Joseph Bollendorf
Nursing & Health Professions	Kelly Burgess
Nursing & Health Professions	Kelly Beach
Nursing & Health Protestions	Amanda Salvatore
Nursing & Health Professions	Brittany Friedman

(2) Two President Recommendations:

RCSI Special Services Contract 2022-2023

Resolution to Approve Certifying Officer and Supervisor of Certifying Officer

## ROWAN COLLEGE of SOUTH JERSEY - GLOUCESTER Schedule of Special Service Contracts

00.006,4\$ 00.005,1\$ 00.007,1\$ 00.005,2\$	CHORUS Community Chorus Director Conductor of Community Chorus Assistant Community Chorus Accompanist Community Chorus Accompanist Music Society Club Coordinator
\$2,500.00	Art Gallery Curator
00.000,01\$	INTERNSHIP AND CAREER PLANNING PT/Director/Intern/Scholarship
00.000,2\$ 00.000,01\$ 00.000,2\$	INFORMATION TECHNOLOGY Online Campus Chairman - ERP Implementation Team Member ERP Implementation Team Member
00.000,2\$	OPERATIONS COVID-19 Vaccine and Testing Administrator
00.009,1\$	The SPOT Coordinator
00.000,2\$	Equity and Recruitment Project
00.002,2\$	University)
	VI State Special Olympics Liaison (Rowan
\$5,500.00	Liaison - Institutional Advancement
\$5,500.00	President Liaison - Institute of Special Services
\$5,500.00	President Liaison - Wind Institute
00.000,£\$	Social Media Liaison
	PRESIDENT'S OFFICE
00.002,2\$	New Student Orientation Liaison
00.000, £\$	Designated Veterans Services Liaison
00.000,£\$	Designated International Student Liaison
00.000, £\$	PTK Advisor
00.000,2\$	PTK Advisor
	<b>ZLODENT SERVICES</b>

DATE: 11/8/2022

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Title	TAG.				10/17/202
Welding Technology Instructor	James Jones	New Position	External Hire	and ad on oce	7707771101
tille skettille reculiotoff institucion	Contract of the Contract of th			end of the forest funded	11/1/202
Time I amine Assistant Orchargospille	Himter Adams	New Position	Internal Candidate	so per nour (grant-t	1707/1/11

Title	Nome	Rationale	Salary	Effective Date
anit	T. CONTROL			10/1/000
countint	Dina Jeffreys	Contract Modifications	\$45,000.00 per year	10/1/2022
reconitant				11/16/2022
necial Assistant to the President Communications and Marketine	Susan Nardelli	Contract Modifications	\$ 85,731.36 per year	11/16/2022

Title	Zame	Kationale	C8:22-2	Thirth
A	Ding Joffreys	Contract Modifications	\$45,000.00 per year	10/1/2
Accountant	The second secon	Control Madifications	© 85 731 36 per year	11/16/2
Special Assistant to the President, Communications and Marketing	Susan Nardelli	Contract Modifications	\$ 85,731.36 per year	7/01/11
(2) Two Adjunct 2022-2023 New Hires:				
Name	Division			
Desiree Mazzarelli	Bohaviaral Sciences and I am & Social Justice			
2	Deligated at Secure and Park of Section address		*	



RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE AND APPLY AND UPON AWARD, ACCEPT THE FUNDING FROM THE STATE OF NEW JERSEY FOR THE COMMUNITY WORK EXPERIENCE PROGRAM (CWEP) FOR THE GLOUCESTER CAMPUS

WHEREAS, the Rowan College of South Jersey Board of Trustees hereby certifies that permission is granted to apply and upon award, accept funding for the Community Work Experience Program (CWEP) for the period of July 1, 2022 – June 30, 2023 in the amount of \$150,000; and

WHEREAS, this program is designed to provide training in adult education for the improvement of English language skills, High School Equivalency preparation, financial literacy, computer literacy and employability skills. The goal of the program is to increase participants' overall readiness to enter the workforce; and

WHEREAS, services offered through this program are funded in collaboration with the Gloucester County Workforce Development Board and the State of New Jersey Department of Labor and Workforce Development; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby authorizes and directs approval of the resolution to apply and upon award, accept funding from the County of Gloucester for the Community Work Experience Program (CWEP) for the period of July 1, 2022 – June 30, 2023 in the amount of \$150,000.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Corcordia, Chair

Attested:





# RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO ENTER INTO A SHARED SERVICE AGREEMENT WITH THE COUNTY OF GLOUCESTER FOR THE OPERATION OF THE SPAY & NEUTER CLINIC AT THE GLOUCESTER COUNTY ANIMAL SHELTER CLINIC

WHEREAS, the Rowan College of South Jersey Board of Trustees hereby certifies that permission is granted to enter into a shared service agreement with the County of Gloucester for the operation of the Gloucester County Shelter Spay & Neuter Clinic; and

**WHEREAS**, this agreement will allow for educational opportunities, internships and student participation in required clinical activities in the Veterinary Technology degree program; and

**WHEREAS**, the period of the shared service agreement will be from September 1, 2022 through August 31, 2032; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby authorizes and directs approval of the resolution to enter into a shared service agreement with the County of Gloucester for the operation of the Gloucester County Shelter Spay & Neuter Clinic for the period of September 1, 2022 through August 31, 2032.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





#### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPLY FOR AND UPON AWRD ACCEPT FUNDING THROUGH THE AMERICORPS SENIORS GRANT IN AN AMOUNT UP TO \$65,000 FOR THE GLOUCESTER CAMPUS

WHEREAS, The AmeriCorps Seniors program has released its application for funding renewal for the three year fiscal period starting in 2023 through 2025; and

WHEREAS, Rowan College of South Jersey Gloucester Campus has a history of providing essential AmeriCorps RSVP programming to county seniors; and

WHEREAS, Rowan College of South Jersey Gloucester Campus is in the renewal phase of its existing AmeriCorps RSVP grant funding; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes application and upon award acceptance of funds up to \$65,000 for the Gloucester Campus AmeriCorps Senior programing from 2023 through fiscal year 2025.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPLY FOR AND UPON AWARD ACCEPT UP TO \$3,000 FROM THE HOLLY CITY DEVELOPMENT CORPORATION'S COMMUNITY COLLARBORATIVE LEARNING FUNDS GRANT FOR THE CUMBERLAND CAMPUS

WHEREAS, The Holly City Development Corporation has released an application for funding through their Community Collaborative Learning Funds Grant; and

**WHEREAS**, the Clay College at Rowan College of South Jersey Cumberland Campus is uniquely suited to provide enriching educational experiences to members of the Millville community; and

**WHEREAS**, the Clay College at Rowan College of South Jersey has developed the Clay Lab Program to create experiences that enhance mental and emotional wellbeing through self-expression; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the application and upon award acceptance of funding of up to \$3,000 from Holly City Development Corporation's Community Collaborative Learning Funds Grant for the Clay Lab Program for the period of January 1, 2023 through December 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPLY FOR AND UPON AWARD ACCEPT UP TO \$19,320 IN GRANT FUNDING FROM THE CUMBERLAND COUNTY CULTURAL AND HERITAGE COMMISSION FOR CLAY COLLEGE "CELEBRATE THE OYSTER" PROJECT FOR THE CUMBERLAND CAMPUS

WHEREAS, The Cumberland County Cultural and Heritage Commission has opened up applications for their re-granting program held in partnership with the New Jersey State Council on the Arts and the New Jersey Historical Commission; and

**WHEREAS**, the Clay College at Rowan College South Jersey is uniquely suited to provide programming that represents the long standing community relationship between art and history; and

**WHEREAS**, the Clay College has developed a program, "Celebrate the Oyster" to provide education and experiences that enrich secondary students, post-secondary students and the community; and

NOW, THEREFORE, BE IT RESOLVED that the Rowan College of South Jersey Board of Trustees authorizes the application and upon award acceptance of funds of up to \$19,930 from the Cumberland County Cultural and Heritage Commission to be utilized for Clay College of Rowan College South Jersey's Cumberland Campus "Celebrate the Oyster" Program for the funding period of January 1, 2023 through December 31, 2023

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

ene J. Concordia, Chair

Attested:





RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE APPLICATION AND ACCEPTANCE OF FUNDING FROM THE NEW JERSEY SECRETARY OF HIGHER EDUCATION FOR IMPLEMENTATION OF THE COMMUNITY COLLEGE OPPORTUNITY GRANT (CCOG) STUDENT SUCCESS INITIATIVE FOR BOTH CAMPUSES

WHEREAS, Rowan College of South Jersey's Board of Trustees hereby certifies that permission is granted to apply for and upon award accept \$254,158 in funding for the current fiscal year to build institutional capacity in support of the goals of the New Jersey Community College Opportunity Grant (CCOG) Program; and

WHEREAS, the Legislature of New Jersey included Student Success Incentive Grant funding that community colleges may use to provide a wide range of degree-completion strategies for students who receive financial aid under the state's CCOG Program; and

WHEREAS, CCOG recipients at Rowan College of South Jersey would benefit greatly from the success strategies that can be provided using Student Success Incentive Funding. These strategies include; outreach and recruitment of CCOG applicants, an array of support services including intake, financial aid application assistance, advisement platforms, and mentorships, and initiatives to reduce financial burdens and material hardships; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby grants approval to apply and upon award accept funding from the N.J. Secretary of Higher Education under the Community College Opportunity Grant Student Success Incentive Funding program in the amount of \$254,158 for the period of July 1, 2022 to June 30, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held on November 8, 2022.

Attested:

Len Daws, Secretary

Gene J. Concordia, Chair



## RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE ACCEPTANCE OF FUNDING ASSOCIATED WITH THE EDUCATIONAL OPPORTUNITY FUND (EOF) ARTICLE IV PROGRAM SUPPORT BUDGET FOR THE CUMBERLAND CAMPUS

WHEREAS, Rowan College of South Jersey Board of Trustees hereby certifies that permission has been granted to accept the funding associated with the Educational Opportunity Fund (EOF) Cumberland Campus Article IV Program Support Budget for the Academic Year 2022-2023; and

**WHEREAS**, these funds will be used to support the EOF program and students on the Cumberland campus; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees approves the resolution to accept the funding associated with the Educational Opportunity Fund (EOF) Cumberland Campus Article IV Program Support Budget for academic year 2022-2023 from the Office of the Secretary of Higher Education in the new amount of \$292,938.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022

Gene J. Concordia, Chair

Attested:





### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE THE ACCEPTANCE OF FUNDING ASSOCIATED WITH THE EDUCATIONAL OPPORTUNITY FUND (EOF) ARTICLE IV PROGRAM SUPPORT BUDGET FOR THE GLOUCESTER CAMPUS

WHEREAS, Rowan College of South Jersey Board of Trustees hereby certifies that permission has been granted to accept the funding associated with the Educational Opportunity Fund (EOF) Gloucester Campus Article IV Program Support Budget for the Academic Year 2022-2023; and

**WHEREAS**, these funds will be used to support the EOF program and students on the Gloucester campus; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees approves the resolution to accept the funding associated with the Educational Opportunity Fund (EOF) Gloucester Campus Article IV Program Support Budget for academic year 2022-2023 from the Office of the Secretary of Higher Education in the new amount of \$219,165.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





#### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE APPLICATION AND UPON AWARD ACCEPTANCE OF UP TO \$57,441 FROM THE GARY SINESE FOUNDATION'S FIRST RESPONDER GRANT

WHEREAS, the Gary Sinese Foundation offers a First Responder Grant for use towards personal protective equipment and is accepting applications; and

WHEREAS, The Gloucester County Fire Academy at Rowan College of South Jersey will soon be required by the Occupational Safety and Health Administration (OSHA) to replace personal protective gear utilized during its fire and water rescue training programs; and

**WHEREAS**, this protective gear allows for over 3,800 training hours per year for crucial fire and water rescue operations; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes application and upon award acceptance of up to \$57,441 from the Gary Sinese Foundation's First Responder Grant to support the purchase of personal protective equipment required to update current equipment reaching its OSHA expiration.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE APPLICATION AND UPON AWARD ACCEPTANCE OF MEDICARE IMPROVEMENTS FOR PATIENTS AND PROVIDERS ACT: 2022 MEDICARE SPECIAL BENEFITS OUTREACH AND ENROLLMENT ASSISTANCE GRANT FOR THE GLOUCESTER CAMPUS

WHEREAS, the Department of Human Services Division of Aging Services hopes to increase the number of low-income Medicare beneficiaries in New Jersey who know about and apply for Medicare Part D and to increase awareness and use of free and reduced cost preventative benefits covered by Medicare Part B; and

WHEREAS, Rowan College of South Jersey, Gloucester Campus offers AmeriCorps Senior Services programming in conjunction with the Gloucester County Division of Senior Services and the New Jersey State Health Insurance Assistance Program; and

WHEREAS, it is anticipated that up to 14 awards for \$40,000 each will be available to State Health Insurance Assistant Program Lead Agencies for the period of November 1, 2022 through August 31, 2023.

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees approves the application and upon award acceptance of funds from The Department of Human Services Division of Aging Services for the Medicare Improvements for Patients and Providers Act: 2022 Medicare Special Benefits Outreach and Enrollment Assistance Program in the amount of \$40,000 for a period from November 1, 2022 through August 31, 2023.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Attested:

Len Daws, Secretary

Gene J. Concordia, Chair



RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES FOR APPROVAL TO APPLY FOR FUNDING AND UPON AWARD ACCEPT FUNDING FOR THE NATIONAL SCIENCE FOUNDATION - ADVANCED TECHNICAL EDUCATION (NSF-ATE) GRANT CONSORTIUM WITH ROWAN COLLEGE OF BURLINGTON COUNTY AND **ROWAN UNIERSITY FOR BOTH CAMPUSES** 

WHEREAS, Rowan College of South Jersey's Board of Trustees hereby certifies that permission has been granted to Academic Services on both of the RCSJ campuses to apply for funding, and upon award, accept funding from the National Science Foundation-Advanced Technical Education (NSF-ATE) grant program; and

WHEREAS, this application, entitled "The Advanced Manufacturing Consortium of Southern Jew Jersey" will allow for the development of new, innovative Manufacturing Programs and provide student experiential learning support to students on both campuses; and

WHEREAS, the period of the program will be from June 1, 2023 through May 31, 2027, in the amount up to \$2,990,938, and

WHEREAS, funds will be utilized to design and develop a consortium of Manufacturing programs and opportunities between Rowan College at Burlington County, Rowan University and Rowan College of South Jersey; and

NOW, THEREFORE, BE IT RESOLVED that the Board of Trustees of Rowan College of South Jersey hereby authorizes Academic Services to apply for funding, and upon award accept up to \$2,990,938 in a consortium with RCBC and Rowan University from the National Science Foundation-Advanced Technical Education (NSF-ATE) grant program entitled "The Advanced Manufacturing Consortium of Southern Jew Jersey" for the period of June 1, 2023 through May 31, 2027.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held on Tuesday, November 8, 2022.

Attested:



RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY
BOARD OF TRUSTEES FOR APPROVAL TO APPLY FOR FUNDING AND
UPON AWARD ENTER INTO AN AGREEMENT WITH PRINCETON
UNIVERSITY AS A SUB-AWARDEE FOR THE NATIONAL SCIENCE
FOUNDATION'S (NSF) ENGINES TYPE-1 GRANT PROGRAM FOR BOTH
CAMPUSES

WHEREAS, Rowan College of South Jersey's Board of Trustees hereby certifies that permission has been granted to Academic Services on both of the RCSJ campuses to apply for funding, and upon award, enter into an agreement with Princeton University as a sub-awardee of the NSF Engines: Type-1 grant program; and

WHEREAS, this application, entitled "The Photonics Innovation Engine (PIE) – Light-based technologies to ensure a cleaner, smarter, more secure future" will allow for the development of new, innovative Photonics programming for students; and

**WHEREAS**, the period of the program will be from June 1, 2023 through May 31, 2024, in the amount up to \$100,000, and

WHEREAS, funds will be utilized to design and develop new curriculum in Photonics with Princeton and Rowan Universities; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College of South Jersey hereby authorizes Academic Services to apply for funding, to enter into a two-year agreement, and accept up to \$100,000 from Princeton University as a sub-awardee of the NSF Engines Type-1 Grant Program entitled "The Photonics Innovation Engine (PIE) – Light-based technologies to ensure a cleaner, smarter, more secure future" for the period of June 1, 2023 through May 31, 2024.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held on Tuesday, November 8, 2022.

Attested:

Len Daws, Secretary

Gene J. Concordia, Chair



RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE APPLICATION AND ACCEPTANCE OF WORKFORCE INNOVATION AND OPPORTUNITY (WIOA) TITLE II FISCAL YEAR 2021-2022 ADDITIONAL FUNDING UP TO \$34,250 THROUGH SALEM COUNTY VOCATIONAL SCHOOL DISTRICT FOR THE CUMBERLAND CAMPUS

WHEREAS, the New Jersey Workforce Innovation Opportunities (WIOA) Title II Funding has opened an application for additional funding towards the fiscal year 2021-2022 to be used for technology purchases for Adult Basic Education programs on the Cumberland Campus; and

WHEREAS, Rowan College South Jersey Cumberland Campus is a partner agency through Salem County Vocational School District of WIOA Title II funding and has demonstrated burdens due to circumstances surrounding the Coronavirus Pandemic; and

WHEREAS, Rowan College South Jersey Cumberland Campus was awarded initial funding from the WIOA Title II grant through Salem County Vocational School District for the 2021-2022 fiscal year.

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the application and acceptance of additional funds from the New Jersey Workforce Innovation and Opportunity (WIOA) Title II through Salem County Vocational School District up to \$34,250 for the 2021-2022 fiscal year.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:





#### RESOLUTION OF THE ROWAN COLLEGE OF SOUTH JERSEY BOARD OF TRUSTEES TO APPROVE APPLICATION AND ACCEPTANCE OF WORKFORCE INNOVATION AND OPPORTUNITY (WIOA) TITLE II FISCAL YEAR 2021-2022 ADDITIONAL FUNDING UP TO \$175,000 FOR THE GLOUCESTER CAMPUS

WHEREAS, the New Jersey Workforce Innovation Opportunities (WIOA) Title II Funding has opened an application for additional funding towards the fiscal year 2021-2022 to be used on technology purchases for Adult Basic Education programs on the Gloucester Campus; and

WHEREAS, Rowan College South Jersey Gloucester Campus is the lead agency for WIOA Title II programs and has demonstrated burdens due to circumstances surrounding the Coronavirus Pandemic; and

**WHEREAS**, Rowan College South Jersey Gloucester Campus was awarded initial funding from the WIOA Title II grant for the 2021-2022 fiscal year; and

**NOW, THEREFORE, BE IT RESOLVED** that the Rowan College of South Jersey Board of Trustees authorizes the application and acceptance of additional funds from the New Jersey Workforce Innovation and Opportunity Title II program up to \$175,000 for the 2021-2022 fiscal year.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College of South Jersey held November 8, 2022.

Gene J. Concordia, Chair

Attested:

