



**BOARD OF TRUSTEES MEETING**  
**1400 Tanyard Road, Sewell, New Jersey 08080**

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**REGULAR SESSION MINUTES**  
**February 10, 2015**

Oath of Office

Prior to the start of the Regular Meeting, Freeholder Lyman Barnes swore in Mr. Benjamin Griffith to the Rowan College at Gloucester County Board of Trustees. Mr. Griffith was appointed to the Board of Trustees by the Gloucester County Board of Chosen Freeholders at their meeting held January 21, 2015. Mr. David Rapuano, Esq., swore in Dr. George Scott and Mr. Douglas Wills, Esq. Governor Chris Christy reappointed Dr. Scott and Mr. Wills to the Board of Trustees on January 15, 2015.

Chair Gene J. Concordia called the Regular Session of the Board of Trustees of Rowan College at Gloucester County to order at 6:35 p.m. in the annex of the main dining room.

Trustee Ruby Love read the Open Public Meetings Act Statement: "In compliance with the 'Open Public Meetings Act' of the State of New Jersey, adequate notice of this meeting of the Rowan College at Gloucester County Board of Trustees was provided by the forwarding of a notice on January 15, 2015, to the *South Jersey Times*, the *Courier Post*, the Gloucester County Freeholder Director and Education Liaison, the Gloucester County Administrator, and the College Community." Trustee Love then led the group in the Pledge of Allegiance.

Roll call followed by Trustee Jean DuBois.

**Members Present:**

Mr. Gene Concordia  
Mr. Len Daws  
Ms. Jean DuBois  
Mr. Benjamin Griffith  
Mrs. Ruby Love  
Dr. George Scott  
Mrs. Virginia Scott  
Mr. Douglas Wills, Esq. (teleconference)  
Dr. Frederick Keating, President, Ex-Officio

**Members Absent:**

Dr. James Lavender  
Ms. Peggy Nicolosi  
Ms. Yvette Ross

**Executive Cabinet Present:**

Ms. Judith Atkinson  
Mr. Dominick Burzichelli  
Dr. Linda Martin

**Advisors Present:**

Mr. David Rapuano, Esq.  
Ms. Jessica Jolly

Chair Concordia welcomed new Trustee Benjamin Griffith and congratulated Trustees George Scott and Douglas Wills on their reappointments to the Board of Trustees. He then

## **REGULAR SESSION MINUTES**

**February 10, 2015**

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welcomed everyone and acknowledged Ms. Jessica Jolly, Faculty representative, and Mr. Lyman Barnes, Freeholder Education Liaison.

### **ACCEPTANCE OF MINUTES**

Chair Concordia declared the January 13, 2015 Regular Session meeting minutes approved as presented.

### **ASSOCIATION AGREEMENTS**

Labor agreements with the seven New Jersey Education Associations were signed by Chair Concordia and Secretary DuBois and the appropriate designees of the Faculty Association, Director's Group, Administrative Association, Technical/Academic Professional Staff Group, Support Staff (Full Time) Group, Facilities Group, and Support Staff (Part Time) Group. Following the signing, Mr. Concordia stated he was proud of how the process was conducted. Faculty Association President Oron Nahom agreed that it was settled in a professional manner and thanked all for the mutual cooperation, commitment and respect extended. He stated that he believes that RCGC is a role model for all other institutions in New Jersey and remains committed to continue the support of serving students.

### **FY 2014 AUDIT**

Ms. Carol McAllister, Partner, Bowman & Company LLP, presented a summary overview of the findings of the *Rowan College of Gloucester County Report of Audit, Fiscal Years Ended June 30, 2014 and 2013*. (A copy of the report is on file in the Office of Financial Services at the College). Trustee Wills asked Ms. McAllister if she had received the full cooperation of the College in performing the audit to which Ms. McAllister replied that she had. Ms. McAllister also affirmed Mr. Wills' statement that they did a thorough audit and that there was a minor finding and corrective action was taken immediately. She confirmed that the overall finances of the College are sound and she had no additional concerns.

At 7:05 p.m., a ten minute recess took place.

### **REPORTS**

#### **1. Finance**

At the request of Trustee Douglas Wills, Ms. Elizabeth Hall, Executive Director, Financial Services, gave an update on the College's finances.

- a. Acknowledgement of and Approval to Accept FY2014 Audit Report  
On the recommendation of the President, Mr. Wills made a motion, seconded by Mr. Daws and unanimously passed, to acknowledge and approval to accept the FY 2014 Audit Report.
- b. Approval to Accept: Wall of Fame Display  
On the recommendation of the President, Mr. Daws made a motion, seconded by Ms. DuBois and unanimously passed, to accept the "Wall of Fame" display from the RCGC Foundation.
- c. Statement: Month Ending December 31, 2014  
Information: The Monthly Operating Report of revenues and expenditures was presented to the Board (attached).

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### **2. Facilities/Property**

At the request of Trustee Jean DuBois, Mr. Dominick Burzichelli, Vice President and Chief Operating Officer, gave an update on construction projects. Trustee DuBois then proceeded with the following Facilities/Property items:

- a. Contract Award: Delaware Valley Safety Council  
On the recommendation of the President, Ms. DuBois made a motion, seconded by Mrs. Scott and unanimously passed, to approve a contract between Rowan College at Gloucester County and Delaware Valley Safety Council to provide training services.
- b. Contract Award: Tele-Measurements, Inc.  
On the recommendation of the President, Ms. DuBois made a motion, seconded by Mrs. Love and unanimously passed, to approve a contract with Tele-Measurements, Inc., for the purchase and delivery of classroom technology equipment in the amount of \$33,200.35.

### **3. Student Services**

At the request of Chair Concordia, Ms. Judith Atkinson, Vice President of Student Services, gave a brief report of happenings in the student services division and invited all to the RCGC Open House scheduled for March 5.

### **4. Academic & Student Services**

At the request of Trustee Daws, Dr. Linda Martin, Vice President of Academic Services, gave a brief report, noting how busy the campus is and the positive enrollment numbers. Trustee Daws then proceeded with the following items:

- a. Approval to Apply and Upon Award, Approval to Accept and Sign: U.S. Department of Education, Student Support Services Program  
On the recommendation of the President, Mr. Daws made a motion, seconded by Mrs. Scott and unanimously passed to approve a resolution to apply for and upon award, approval to accept and sign for funding from the U. S. Department of Education, Student Support Services Program, for the period of September 1, 2015 to August 31, 2020, in the amount of \$1,100,000.

### **5. Personnel**

At the request of Trustee Virginia Scott, Ms. Danielle Morganti, Executive Director, Human Resources, addressed the group. She thanked all for the cooperation and support in finalizing the Association agreements. Trustee Virginia Scott then proceeded with the following items:

- a. Personnel Actions:  
On the recommendation of the President, Mrs. Scott made a motion, seconded by Mr. Daws and unanimously passed, to approve the Education/General Fund Actions as listed on the attached and to approve the reappointment of non-represented professionals with less than five years of service, the reappointment of represented NJEA non-teaching faculty with less than five years of service, the reappointment of non-represented non-professional employees, the reappointment of represented NJEA

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Directors with less than five years of service, and the reappointment of represented non-tenured faculty in their first or second year of service as listed:

- Non-represented professionals with less than five years of services: (*\*Grant funded*)
  - Jaclyn Abrams, ACT Instructor/Program Director
  - Paul Babcock, Assistant Director, Safety & Security
  - Marna Carlton, Assistant Director, Human Resources
  - Laura Charboneau, Assistant Dean, Nursing/Allied Health
  - LaVonne Couch, PTA Instructor/Program Director
  - Jeffrey Frye, Applications & Systems Administrator
  - Yvonne Greenbaun, Dean, Academic Compliance
  - Glenn Groves, Student Recruiter
  - Timothy Hack, Associate Dean, Curriculum
  - Donna Hamlet, Nursing/Allied Health Lab Manager
  - Joan Kuhar, Assistant Director, Training/Safety Compliance
  - Lorna LaMaestra, Collector/Payment Plan Representative
  - Robert Lore, Applications & System Administrator
  - Carlos Lugo, Applications & System Administrator
  - Linda Martin, Vice President, Academic Services
  - Coryndi McFadden, HR Benefits Manager
  - Chibueze Okechukwu, Web Developer
  - John Pidgeon, Director, IR & Assessment
  - Michael Plagianakos, Executive Director, University Relations
  - Karen Quigley, ACT Program Instructor
  - Paul Rufino, Dean, Liberal Arts
  - Joseph Spencer, Adult Education Instructor/Site Coordinator\*
  - Ryan Wenzel, Bursar/Accountant
  - Shannon White, Clinical Counselor
  
- Represented NJEA non-teaching faculty with less than five years of service:
  - Jeffrey Burns, Counseling Advisor
  - Dyron Corley, Counseling Advisor
  - Courtney Fox, Counseling Advisor
  - Walter Gholson, Counseling Advisor
  - Brittany Kouroupos-Bogan, Advisor, CCCR
  - Kathleen Malloy, Transfer Advisor/Recruiter
  
- Non-represented non-professional employees:
  - Beth Beecroft, eLearning Specialist
  - Thomas Cappacio, Sergeant
  - Richard Dale, Security Officer
  - Gary Kuehnappel, PC Tech/Help Desk (Tier 2)
  - Diane Michaels, Human Resources Assistant
  - Michael Polidoro, Sergeant
  - Ronald Rogers, Security Officer
  - Ana Maria Schultz, Financial Services Assistant

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Marguerite Vacchiano, Human Resources Recruitment Coordinator  
Justin Weaver, Technical Support Technician  
Richard Wilkins, Security Officer  
William Wiltsey, Security Officer  
Jennifer Yager, Web & Social Media Specialist

- Represented NJEA Directors with less than five years of service:  
Jacqueline Butler, Director II, Student Records  
Megan Ruttler, Director II, College & Career Readiness  
Irena Skot, Director II, Distance Education & CETL  
Samantha Van Kooy, Director II, Student Affairs  
Mark Zorzi, Director, Purchasing Services
  
- Represented non-tenured faculty in their first or second year of service:  
Darlene Berger, Instructor I  
Joseph D'Argenio, Instructor I  
Stephanie Gomes, Instructor I  
Jennifer Hoxworth, Instructor I  
William Leonard, Assistant Professor  
Zbigniew Marczuk, Assistant Professor  
Lucy McClain, Assistant Professor  
Carolyn Mosley, Assistant Professor  
Pierre Phou, Assistant Professor  
Timothy Schmitz, Instructor I  
Diane Trace, Instructor I  
Robert Valli, Instructor I

### **6. Policy**

At the request of Trustee Love, Ms. Meg Resue, Sr. Executive Assistant, Institutional Compliance, gave a synopsis of Board policies being presented this evening for approval. Then Trustee Love, on the recommendation of the President, made a motion, seconded by Mrs. Scott and unanimously passed, approving the following Board policies:

- a. 5002 Naming Buildings, Educational Spaces and Other Assets (NEW)
- b. 7016 Health Insurance and the Continuation of Benefits (REVISE)
- c. 7046 Code of Ethics for College Employees (REVISE)
- d. 5002 Policy for Structure and Site Committee (RESCIND)
- e. 7031 Retirement Benefits (RESCIND)

### **7. President's Report – Dr. Frederick Keating**

President Keating reported on the Spring 2015 census enrollment (attached) and gave a power point presentation on enrollment management (attached). He discussed market opportunities and the premier partnership agreement with Rowan University. He then introduced Michael Plagianakos, Executive Director, Rowan University Center, and Kathleen Malloy, Transfer Advisor, Rowan University Partnership, and they presented information about Rowan Choice.

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a. Approval to Authorize Execution of Agreement Amendments:

On the recommendation of the President, Chair Concordia made a motion, seconded by Ms. DuBois and unanimously passed, to approve authorization to execute amendments to the Partnership Agreement between Rowan University and Rowan College at Gloucester County.

**DATES TO REMEMBER**

Mrs. Karen Sitarski, Sr. Executive Assistant to the President and Board of Trustees, reported the following dates of upcoming events:

February

12 Rededication of Scott Hall to “Scott Hall STEM Center” – 1:00, Scott Hall lobby

March

5 RCGC Open House – 5:30 to 8:00 pm, Physical Education Center

9-13 Spring break – college is open; no classes

10 Board of Trustee meeting – 6:30 pm, Cafeteria Annex

**PUBLIC PORTION**

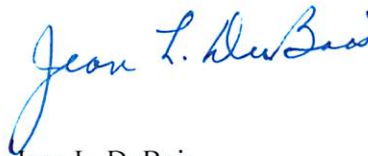
Chair Concordia congratulated President Keating for being nominated and selected as the “Executive of the Year” by *South Jersey Biz* and for being on the cover of the magazine. Chair Concordia then opened the public portion of the meeting for comment; there were no comments made.

At 8:10 p.m., Chair Concordia read a resolution to go into Closed Session. Mrs. Love made a motion to approve the resolution, seconded by Mrs. Scott and unanimously approved.

At 8:32 p.m., Mrs. Love made a motion, seconded by Mr. Daws and unanimously approved, to end the Closed Session and return to the Regular Session.

At 8:33 p.m., Ms. DuBois made a motion to adjourn, seconded by Mrs. Scott and unanimously approved to adjourn the Regular Session.

Respectfully submitted,



Jean L. DuBois  
Secretary

ROWAN COLLEGE at GLOUCESTER COUNTY  
MONTHLY OPERATING REPORT  
FOR THE MONTH ENDING DECEMBER 31, 2014

	12/31/2014		
	Budget Amount	Actual Y-T-D	Delta Y-T-D
<b>Current Operating Revenues</b>			
<b>Educational and General</b>			
Student Tuition - Credit	\$ 14,620,736	13,393,225	\$ (1,227,511)
Police Academy - Tuition	73,000	46,995	(26,005)
Fire Academy - Tuition	65,000	51,375	(13,625)
Continuing Education	1,816,160	1,114,688	(701,472)
Fees	8,619,147	7,651,856	(967,291)
Out of County	40,000	9,426	(30,575)
<b>Government Appropriations</b>			
State	4,761,370	2,513,478	(2,247,893)
Police Academy - State Funding	198,523	99,262	(99,262)
Fire Academy - State Funding	9,430	4,715	(4,715)
Continuing Ed - State Funding	107,168	53,584	(53,584)
County	7,654,944	3,827,472	(3,827,472)
			-
Other Revenues	35,779	15,629	(20,150)
Auxiliary Enterprises	803,400	266,209	(537,191)
			-
Reserve for FY15	355,330		(355,330)
			-
Surplus Utilized	250,000		(250,000)
<b>Total Revenues</b>	<b>\$ 39,409,987</b>	<b>\$ 29,047,913</b>	<b>\$ (10,362,074)</b>
<b>Current Operating Expenditures</b>			
Instruction - Total	\$ 15,368,664	\$ 6,711,970	\$ 8,656,694
Personnel - FT	6,621,590	2,735,413	3,886,177
Personnel - FT OT, OL, Misc	1,523,292	589,403	933,889
Benefits	3,923,266	1,605,981	2,317,285
Personnel - PT	3,018,902	1,662,739	1,356,163
Expenses	281,614	118,434	163,180
Continuing Education - Total	\$ 1,999,833	\$ 1,111,057	\$ 888,776
Personnel - FT	354,208	149,325	204,883
Personnel - FT OT, OL, Misc	-	-	-
Benefits	260,482	105,733	154,749

Personnel - PT	387,000	179,040	207,960
Expenses	998,143	676,959	321,184
Police Academy - Total	\$ 399,740	\$ 190,540	\$ 209,200
Personnel - FT	228,064	111,986	116,078
Personnel - FT OT, OL, Misc	-	2,700	(2,700)
Benefits	91,125	41,607	49,518
Personnel - PT	31,236	14,529	16,707
Expenses	49,315	19,718	29,597
Fire Academy - Total	\$ 362,128	\$ 162,432	\$ 199,696
Personnel - FT	126,282	61,291	64,991
Personnel - FT OT, OL, Misc	-	967	(967)
Benefits	70,087	31,381	38,706
Personnel - PT	73,154	35,198	37,956
Expenses	92,605	33,596	59,009
Academic Support - Total	\$ 3,539,007	\$ 1,562,218	\$ 1,976,789
Personnel - FT	1,529,557	737,024	792,533
Personnel - FT OT, OL, Misc	113,700	39,216	74,484
Benefits	778,677	330,677	448,000
Personnel - PT	572,497	250,716	321,781
Expenses	544,576	204,585	339,991
Student Services - Total	\$ 5,568,309	\$ 2,515,417	\$ 3,052,892
Personnel - FT	3,008,874	1,453,299	1,555,575
Personnel - FT OT, OL, Misc	12,100	13,167	(1,067)
Benefits	1,198,290	516,958	681,332
Personnel - PT	388,803	139,007	249,796
Expenses	960,241	392,986	567,255
Institutional Support - Total	\$ 6,334,473	\$ 2,778,410	\$ 3,556,063
Personnel - FT	2,814,936	1,243,346	1,571,590
Personnel - FT OT, OL, Misc	10,000	5,798	4,202
Benefits	1,033,650	411,028	622,622
Personnel - PT	116,350	27,348	89,002
Expenses	2,359,537	1,090,889	1,268,648
Operating & Maintenance - Total	\$ 5,140,913	\$ 2,193,350	\$ 2,947,563
Personnel - FT	1,604,198	751,635	852,564
Personnel - FT OT, OL, Misc	85,014	34,134	50,880
Benefits	622,980	261,708	361,272
Personnel - PT	83,500	26,996	56,504
Expenses	2,745,220	1,118,877	1,626,343
Leasing Expenses	301,000	41,522	\$ 259,478
Retiree Benefits	395,920	185,484	\$ 210,436



Total Operating Expenditures

\$ 39,409,987 \$ 17,452,400 \$ 21,957,587



**RESOLUTION TO APPROVE AN AGREEMENT BETWEEN THE DELAWARE VALLEY SAFETY COUNCIL AND ROWAN COLLEGE AT GLOUCESTER COUNTY**

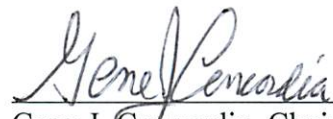
**WHEREAS**, Rowan College at Gloucester County hereby certifies that permission has been granted to accept and sign the agreement between the Delaware Valley Safety Council, Inc. and Rowan College at Gloucester County ; and

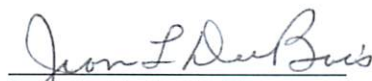
**WHEREAS**, the period of the program will be January 1, 2015 – December 31, 2015; and

**WHEREAS**, this agreement authorizes Rowan College at Gloucester County to serve as an authorized “Training Provider” providing training services for individuals in conducting, operating, administering and managing The Basic Orientation Plus, the Basic Orientation Plus Refresher and associated identity verification services including driver’s license validation and social security verifications; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College at Gloucester County hereby authorizes and directs the approval of the resolution to accept and sign the Agreement between the Delaware Valley Safety Council and Rowan College at Gloucester County for the period of January 1, 2015 to December 31, 2015.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College at Gloucester County held February 10, 2015.

  
Gene J. Concordia, Chairperson

Attested:   
Jean L. DuBois, Secretary





**RESOLUTION TO APPROVE THE PURCHASE AND DELIVERY OF TECHNOLOGY EQUIPMENT FOR THE POLICE ACADEMY CLASSROOMS**

**WHEREAS**, Rowan College at Gloucester County publicly solicited bids for Technology equipment to outfit the Police Academy Classrooms. The bids have been received and reviewed with a recommendation to award a contract to Tele-Measurements, Inc., 145 Main Avenue Clifton, N.J. 07014; and

**WHEREAS**, The College has caused closed sealed bids to be solicited in accordance with a fair and open process; and


**WHEREAS**, A total of five (5) sealed bids were received for consideration; and

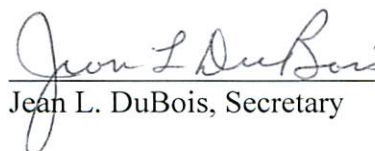
**WHEREAS**, The Chief Financial Officer of the College has certified that the funds are available for this purchase; and

**WHEREAS**, Bid solicitation has been received and made a part hereof by reference; and

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College at Gloucester County hereby authorizes and directs a contract with Tele-Measurements, Inc. as the lowest responsible bidder for \$33,200.35.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College at Gloucester County held February 10, 2015.

  
Gene J. Concordia, Chairperson

Attested:   
Jean L. DuBois, Secretary





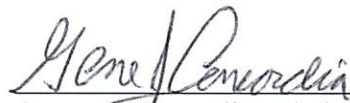
**RESOLUTION TO APPROVE TO APPLY AND, UPON AWARD, APPROVAL  
TO ACCEPT AND SIGN FOR FUNDING FROM THE  
U.S. DEPARTMENT OF EDUCATION, STUDENT SUPPORT SERVICES  
PROGRAM**

**WHEREAS**, Rowan College at Gloucester County hereby certifies that permission has been granted to apply and, upon award, approval to accept and sign for funding from the U.S. Department of Education, Student Support Services Program for the period of September 1, 2015 – August 31, 2020 in the amount of \$1,100,000;

**WHEREAS**, The Student Support Services Program (SSS) provides grants to institutions of higher education to operate projects that provide opportunities for academic development, student assistance with basic college requirements, and motivation for students to successfully complete their postsecondary education. The goal of SSS is to increase the college retention and graduation rates of its participants. Funding would support completion rates of disabled, low income, and first generation students in Science, Technology, Engineering, and Mathematics (STEM) Degree and Certificate programs;

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College at Gloucester County hereby authorizes and directs approval of the resolution to apply and, upon award, approval to accept and sign for funding from the U.S. Department of Education, Student Support Services Program for the period of September 1, 2015 – August 31, 2020 in the amount of \$1,100,000.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College at Gloucester County held February 10, 2015.

  
Gene J. Concordia, Chairperson

Attested:

  
Jean L. DuBois, Secretary



ROWAN COLLEGE at GLOUCESTER COUNTY  
 Deptford Township  
 Sewell, NJ 08080

Board Meeting

PERSONNEL ACTIONS

DATE: 02/10/2015

STATEMENT OF FACTS:

The following Education/General Fund Actions are presented for Board of Trustee approval.

**Three (3) Appointments:**

Title	Reason for Vacancy	Name	Salary	Effective Date
Senior Accountant/Internal Auditor	Resignation	Nora Sheridan	\$52,000 per annum, prorated	3/2/2015
Technical Support Technician	Resignation	Carlos Jimenez	\$16.44 per hour	2/16/2015
EOF Recruiter/Grant Funded	Reassignment	Tevin King	\$24,100 per annum, prorated	2/18/2015

**Three (3) Reassignments:**

Title	Reason for Vacancy	Name	Salary	Effective Date
Human Resources Assistant	New Position	Diane Michaels	\$13.74 per hour	2/5/2015
Faculty, Instructor I	Position Abolishment	Betty Magjuka	\$65,568 per annum	9/1/2015

**One (1) Resignation:**

Position	Name	Effective Date
Payroll Manager	Dana Ott	2/13/2015

**One (1) Retirement:**

Position	Name	Effective Date
Team Coordinator, Level III	Rae Stevenson	4/1/2015

**Four (4) Additions to the 2014-15 Adjunct List:**

Name	Division
Christine DeStefano	Nursing/Allied Health
Terri Holohan	Nursing/Allied Health
Paris Lewis	Nursing/Allied Health
Susan Reilley	Nursing/Allied Health

President's Recommendation:

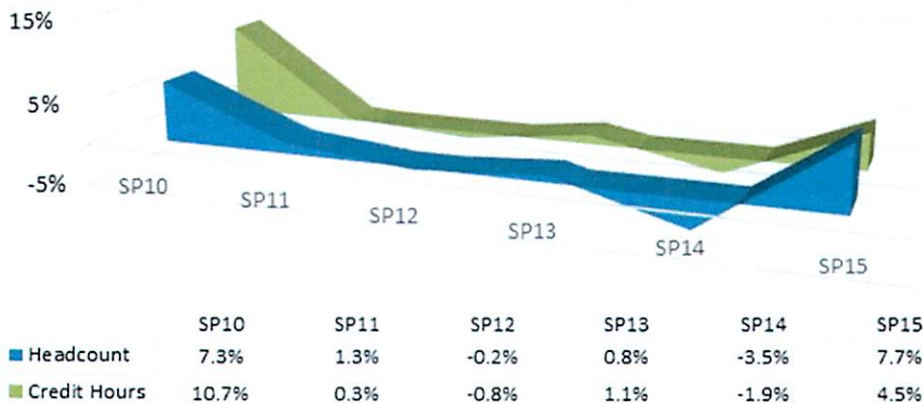
Recommend approval of actions listed above.

**ROWAN COLLEGE AT GLOUCESTER COUNTY**  
**SPRING 2015 CENSUS ENROLLMENT AT-A-GLANCE**

<i>One Year Comparatives</i>				
	<i>Spring 2015</i>	<i>Spring 2014</i>	<i>Difference (2014-15)</i>	<i>% Differece (Change Rate)</i>
<b>Total Student Count</b>	<b>6,439</b>	<b>5,980</b>	<b>459</b>	<b>↑ 7.7%</b>
Full-Time Students	3,316	3,376	-60	○ -1.8%
Part-Time Students	3,123	2,604	519	↑ 19.9%
<b>Total Credits</b>	<b>65,817</b>	<b>62,983</b>	<b>2,834</b>	<b>↑ 4.5%</b>
Full-Time Credits	45,150	45,788	-638	○ -1.4%
Part-Time Credits	20,667	17,192	3,475	↑ 20.2%

- Spring 2015 census enrollment figures measured a 7.7% increase in headcount and 4.5% increase in credits over last year. This is the largest increase in since 2010.
- The inclusion of the Special Status Students (high school dual enrollment) in the total enrollment figures accounted for 90.4% of the increase in headcount and 83.7% of the increase in credits. The Special Status enrollments were added to the college's total enrollment counts effective fall 2014.
- Regular Status Student enrollment measured an overall increase of 0.74% in headcount and 0.73% in credit hours. Part-time enrollment increased 4.2%; full-time enrollment declined 1.8%.
- New student enrollment increased by 38.2% between spring 2014 and spring 2015. New students account for 10.3% of the total regular student population in 2015; up from 7.5% in 2014.
- Fall-to-Spring retention rates improved; 74.0% of students that were enrolled in fall 2014 returned in spring 2015. The 2014 spring retention rate was 72.7%.

Census Enrollment: Percent Change from Prior Year  
Spring Term 2010-2015



**ROWAN COLLEGE AT GLOUCESTER COUNTY**  
**SPRING 2015 CENSUS ENROLLMENT AT-A-GLANCE**

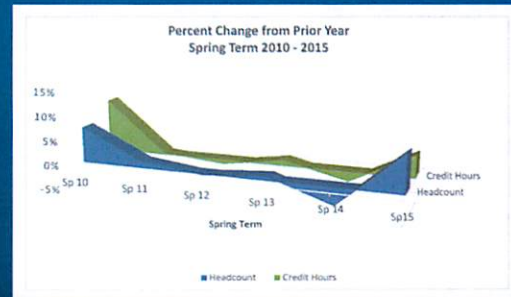
	SPRING 2015 CENSUS		SPRING 2014 CENSUS		DIFFERENCE 2014-2015		% DIFFERENCE 2014-2015	
	<u>Heads</u>	<u>Credits</u>	<u>Heads</u>	<u>Credits</u>	<u>Heads</u>	<u>Credits</u>	<u>Heads</u>	<u>Credits</u>
<b>Grand Total</b>	<b>6,439</b>	<b>65,817</b>	<b>5,980</b>	<b>62,983</b>	<b>459</b>	<b>2,834</b>	<b>7.7%</b>	<b>4.5%</b>
<b>Regular Status</b>	<b>6,024</b>	<b>63,445</b>	<b>5,980</b>	<b>62,983</b>	<b>44</b>	<b>462</b>	<b>0.74%</b>	<b>0.73%</b>
- Continuing	5,353	57,099	5,271	56,414	82	685	1.6%	1.2%
- New	622	5,927	450	4,273	172	1,654	38.2%	38.7%
- Returning	13	96	78	612	-65	-516	-83.3%	-84.3%
- Transfer	36	323	181	1,684	-145	-1,361	-80.1%	-80.8%
<b>Special Status</b>	<b>415</b>	<b>2,372</b>	<b>0</b>	<b>0</b>	<b>415</b>	<b>2,372</b>		

Headcount Comparison by Student Type Status & Enrollment Status (FT/PT)

	SPRING 2015 CENSUS			SPRING 2014 CENSUS			Difference 2014-2015			Pct. Difference 2014-2015		
	<u>FT</u>	<u>PT</u>	<u>TOTAL</u>	<u>FT</u>	<u>PT</u>	<u>TOTAL</u>	<u>FT</u>	<u>PT</u>	<u>TOTAL</u>	<u>FT</u>	<u>PT</u>	<u>TOTAL</u>
<b>Grand Total</b>	<b>3,316</b>	<b>3,123</b>	<b>6,439</b>	<b>3,376</b>	<b>2,604</b>	<b>5,980</b>	<b>-60</b>	<b>519</b>	<b>459</b>	<b>-1.8%</b>	<b>19.9%</b>	<b>7.7%</b>
<b>Regular Status</b>	<b>3,310</b>	<b>2,714</b>	<b>6,024</b>	<b>3,376</b>	<b>2,604</b>	<b>5,980</b>	<b>-66</b>	<b>110</b>	<b>44</b>	<b>-2.0%</b>	<b>4.2%</b>	<b>0.7%</b>
- Continuing	2,993	2,360	5,353	3,035	2,236	5,271	-42	124	82	-1.4%	5.5%	1.6%
- New	299	323	622	235	215	450	64	108	172	27.2%	50.2%	38.2%
- Returning	4	9	13	24	54	78	-20	-45	-65	-83.3%	-83.3%	-83.3%
- Transfer	14	22	36	82	99	181	-68	-77	-145	-82.9%	-77.8%	-80.1%
<b>Special Status</b>	<b>6</b>	<b>409</b>	<b>415</b>				<b>6</b>	<b>409</b>	<b>415</b>			

Board of Trustees Meeting  
February 10, 2015

## Census Enrollment



## High School Option Program

- The inclusion of the Special Status Students (high school dual enrollment) in the total enrollment figures accounted for 90.4% of the increase in headcount and 83.7% of the increase in credits.
- The Special Status enrollments were added to the college's total enrollment counts effective Fall 2014.

## Partnership Pillars

- Admissions and enrollment
  - Joint relationship on enrollment management
- Transfer options
  - Scholarship programs, seat reservations
- Degree completion
  - Bachelor's degree at a discounted rate
- Nursing program
  - Comprehensive RN to BSN program onsite
- Continuing education
  - Contract for non-credit joint programs



## Rowan University Relationship

### Get Your Freshman Experience — at a Fraction of the Cost

Rowan University has teamed up with its two-year partner  
Rowan College at  
Gloucester County  
to create a brand  
new option in  
higher education:  
**Rowan Choice.**

Students selecting this  
one-year program can save  
up to \$10,000 their freshman  
year by living at Rowan University  
and taking classes at Rowan College.

**Rowan  
CHOICE**  
*A Premier Partnership*

Learn more: [RowanChoice.com](http://RowanChoice.com)

Quality Education | Affordable Price | Innovative Partnership

## Rowan Choice

- Open to a mutually agreeable number of in-state students
- One-year program, 30 credits
  - must complete 24 college-level credits
- Reside at Rowan University in freshman dorms
- Take classes at the Enterprise Center according to a pre-set schedule
  - Additional courses can be taken at the RCGC campus

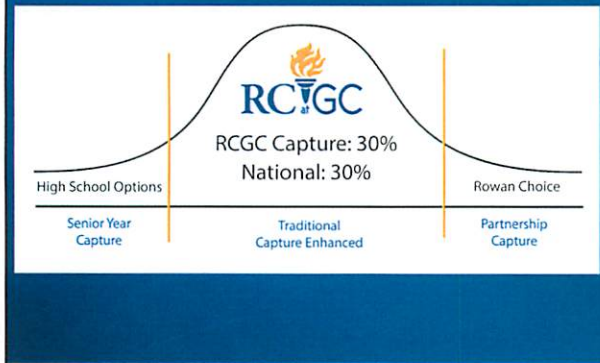
## Rowan Choice

- Students pay RCGC tuition and fees and Rowan University room and board rates
  - Rowan Choice students can save significant money
- Students have access to the facilities at both institutions (Library, Rec Center, etc.) and may join Rowan University clubs, organizations and activities, with the exceptions of Division III athletics and Greek Life

## Rowan Choice

- Engineering and health science majors are excluded from the program
- Shuttle transportation will be provided between both campuses
- Upon completion of the first year, students have the option of fully matriculating at Rowan University or remaining at RCGC
  - Housing in second year will continue upon matriculation
  - Students will register for classes at the same time as Rowan's rising sophomores
  - Students will receive exit counseling and may declare formal major

## The Capture of New Markets





**RESOLUTION TO AUTHORIZE THE EXECUTION OF AMENDMENTS  
TO THE PARTNERSHIP AGREEMENT BY AND BETWEEN  
ROWAN UNIVERSITY AND ROWAN COLLEGE AT GLOUCESTER COUNTY**

**WHEREAS**, on January 9, 2014, the Board of Trustees of Gloucester County College ratified an enhanced partnership with Rowan University; and


**WHEREAS**, Gloucester County College was renamed "Rowan College at Gloucester County"; and

**WHEREAS**, a partnership agreement by and between Rowan University and the College was signed on January 10, 2014; and

**WHEREAS**, amendments to the partnership agreement between the two institutions will provide additional opportunities for students;

**NOW, THEREFORE, BE IT RESOLVED** that the Board of Trustees of Rowan College at Gloucester County hereby authorizes the execution of amendments to the partnership agreement.

**ADOPTED** at the regular scheduled meeting of the Board of Trustees of Rowan College at Gloucester County held February 10, 2015.

  
Gene J. Concordia, Chairperson

Attested:

  
Jean L. DuBois, Secretary



SOUTH JERSEY

# Biz

Your Community, Your Business

Volume 4, Issue 11

## EXECUTIVES OF THE YEAR

25 of South Jersey's  
top names in business



### Corporate Philanthropy

*Meet the local  
businesses  
doing their  
part to give  
back*



THOMAS JULIANO

PAM HISLER

DR. FREDERICK KEATING

KAREN PRIMAK

ROBERT BROWN

PRSRD STD  
US POSTAGE  
PAID  
PERMIT 205  
MIDLAND, MI

in cooperation with

**On the Move**  
GLOUCESTER COUNTY



**RESOLUTION AUTHORIZING A CLOSED SESSION  
OF THE BOARD OF TRUSTEES OF  
ROWAN COLLEGE AT GLOUCESTER COUNTY**

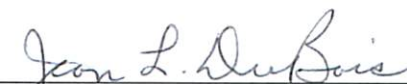
**WHEREAS**, the Open Public Meetings Act of the State of New Jersey allows closed sessions for the purpose of discussing personnel matters, anticipated litigation, negotiations, and purchase of real property;

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Trustees of Rowan College at Gloucester County, County of Gloucester and State of New Jersey, as follows:

1. That in accordance with Section 7b7, and 7b8, of the Open Public Meetings Act of the State of New Jersey, a closed session will be held at this meeting to discuss personnel matters, anticipated litigation, negotiations, and purchase of real property: and
2. The results of the discussion may be disclosed to the public at such time or at such other time deemed proper by the Board of Trustees.

**ADOPTED** at a meeting of the Board of Trustees of Rowan College at Gloucester County held February 10, 2015.

  
Gene J. Concordia, Chair  
Board of Trustees

  
Jean L. DuBois, Secretary  
Board of Trustees

